



2021

THE THOUSAND



RT REALTRENDS + TF TomFerry.



RANKING THE TOP REAL ESTATE PROFESSIONALS & TEAMS

by Transactions Sides & Sales Volume

HOME TO THE NATION'S BEST

Congratulations to all Coldwell Banker®
agents named to the RealTrends 2021
“The Thousand” list

[SEE THE FULL LIST](#)



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Congratulations to the individual real estate professionals and teams that qualified to be part of this year's RealTrends + Tom Ferry The Thousand, as advertised in *The Wall Street Journal*.

From a global pandemic and lockdowns to the overwhelming realization of the importance of home for work, play and comfort, 2020 can best be known as the year of resiliency. The pandemic heightened the importance of home as a sanctuary. You and your fellow leaders were there to serve your neighbors. Your resiliency and desire to serve those in your community and achieve the level of success it takes to be named in The Thousand and America's Best Real Estate Professionals rankings is commended.

Only .07% of the 1.4 million Realtors® in the U.S. make up The Thousand — the very best in the country. America's Best is comprised of the top 1.5% of all Realtors in the country. This year, we had 4,000 more individuals and teams qualify for the rankings. This is the 16th year publishing the rankings, and we have never seen this type of growth. It was a banner year, and you deserve to be celebrated.

You and your fellow leaders closed 260,801 sides and more than \$150 billion in sales volume in 2020 — a new record for sales volume and sides and a significant increase year over year. Additionally, seven teams closed over \$1 billion in volume in 2020 — the first time this has happened.

We could not have assembled this ranking of the nation's finest and most productive real estate sales professionals without the assistance of the real estate industry's executives. We thank the leaders of the nation's largest real estate brands and networks, local and state associations of Realtors® and many multiple listing systems (MLSs) for their efforts to support the compilation and verification of the data that applicants submitted to RealTrends.

Please note that while we reached out to more than 2,000 separate U.S. realty organizations to find every sales professional who might qualify to be ranked on this list, it is highly likely that there are some fine real estate sales professionals who are not listed here. Some choose not to apply, others do not supply the verification necessary to be listed, and still others may not understand the importance of this list. Because of this, our version of RealTrends + Tom Ferry The Thousand, as advertised in *The Wall Street Journal* and America's Best Real Estate Professionals may not be a complete. Please help us in getting the word out so next year, we can recognize all of those who deserve this honor.

METHODOLOGY

The application process begins in January when we send applications to those who qualified in past years. Then, we contact national real estate brands so that they may encourage sales associates and teams to apply. We also work directly with all brokerage firms ranked on the RealTrends 500 and Nation's Best and virtually every local and state Association of Realtors®. We invite each of these parties to either submit qualified candidates to us or to let us know who may qualify, and then we reach out to them directly. All production listed is based on the prior calendar year's closed residential sales. We do not include leases or commercial sales. These numbers may include off-market listings. While we list the city and state of the main office where the sales professional or team is located, the sales included in the numbers may come from various other markets if the sales professional does business across multiple MLSs, cities or states. We require independent, third-party verification for every sales professional and team. These take many forms, but the source for the verification must be independent of the sales professional or team submitting the application. We make no exceptions to this rule.



A handwritten signature in black ink that reads "Clayton Collins".

CLAYTON COLLINS
CEO
HW Media



A handwritten signature in black ink that reads "Tom Ferry".

TOM FERRY
Founder & CEO
Tom Ferry

2021

THE THOUSAND

RT REALTRENDS + TF TomFerry.

7

Top 250 Real Estate Professionals by Transaction Sides

21

Top 250 Real Estate Professionals by Sales Volume

35

Top Small Teams by Transaction Sides

39

Top Medium Teams by Transaction Sides

43

Top Large Teams by Transaction Sides

47

Top Mega Teams by Transaction Sides

51

Top Small Teams by Sales Volume

55

Top Medium Teams by Sales Volume

59

Top Large Teams by Sales Volume

63

Top Mega Teams by Sales Volume

67

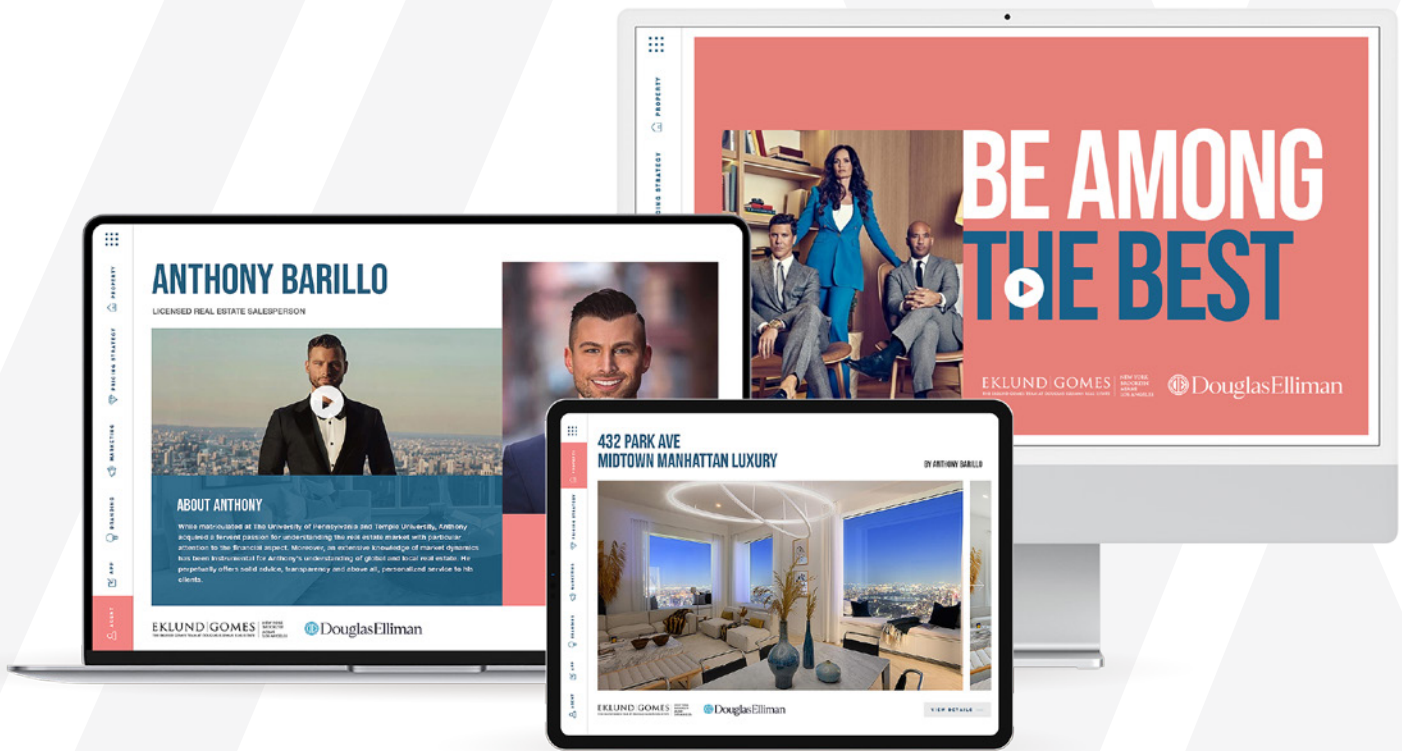
Analysis of The Thousand

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In composing RealTrends + Tom Ferry The Thousand, as advertised in *The Wall Street Journal* and RealTrends + Tom Ferry America's Best Real Estate Professionals rankings, we request applications from virtually every leading brokerage organization, Realtor® Association, and MLS, as well as a variety of other sources. We recognize that not every eligible sales professional knows of these ranking reports and there are some who prefer not to share their data with us. There are some that are missed. Each submission is verified through a third-party source.

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Top 250 Individual Real Estate Professionals by
TRANSACTION SIDES

	NAME	COMPANY	2020 SIDES
1.	Ben Caballero	HomesUSA.com Dallas, TX	6,409.00
2.	Ralph Harvey	ListWithFreedom.com Boynton Beach, FL	1,794.00
3.	George Kypreos	GK Properties Henderson, NV	1,090.00
4.	Jason Sapphire	www.EntryOnly.com Sharon, MA	677.00
5.	Shirley Gary	Engel & Völkers Buckhead Atlanta Atlanta, GA	621.00
6.	Christopher Carr	Simple Choice Realty Lafayette Hill, PA	555.00
7.	Kyle Seyboth	CENTURY 21 The Seyboth Team Seekonk, MA	522.00
8.	Matt Menard	Austin Real Estate Experts Austin, TX	483.00
9.	Phil Rotondo	Coldwell Banker Realty Palm Bay, FL	409.00
10.	Carlos Alvarez	RE/MAX Total Baton Rouge, LA	326.00
11.	Quincy Smith	ERA Matt Fischer Realtor Yuma, AZ	319.50
12.	Morey Allaway	RE/MAX Elite Properties Boise, ID	316.00
13.	Kathleen Forrest	Metro Brokers of Oklahoma Edmond, OK	308.00
14.	Christine Dosen	Coldwell Banker Best Realty Ridgecrest, CA	299.00
15.	Michael Daugherty	OWN Real Estate Norfolk, VA	298.00

	NAME	COMPANY	2020 SIDES
16.	Ginger Weeks	RE/MAX Proadvantage II Anna, TX	293.00
17.	Darlene Streit	Sotheby's International Realty Santa Fe, NM	286.40
18.	Derek Morgan	USRealty.com Womelsdorf, PA	283.00
19.	Amy Leicht	Coldwell Banker Tomlinson Kennewick, WA	279.00
20.	Lauren Freedman	Coldwell Banker Realty Branford, CT	277.80
21.	Kimberly Taylor	NextHome First Class Freeport, IL	276.00
22.	Thomas Ullrich	RE/MAX Masters Millennium Greenwood Village, CO	273.00
23.	Steven Koleno	RE/MAX Legends Oakbrook Terrace, IL	264.50
24.	Darren James	eXp Realty Baton Rouge, LA	261.00
25.	Ryan Kramer	RE/MAX Associates St George, UT	258.00
25.	Gregory White	Imagine Home Realty Warren, MI	258.00
27.	Vladimir Oulianov	Woods Bros Realty Lincoln, NE	247.00
27.	Artemisa Boston	Realty Group, Inc Afton, MN	247.00
29.	Ryan Shedlock	Howard Hanna - PA Pittsburgh, PA	245.00
30.	Randy Waller	W Real Estate Santa Rosa, CA	243.00
31.	Missy Zecher	RE/MAX Professionals Lake City, FL	242.55
32.	Claudia Ingle	Coldwell Banker Ingle Safari Realty Lake Charles, LA	241.95
33.	Mary Wallace	Coldwell Banker Realty Oak Lawn, IL	241.00
34.	Cindy Cahill	Realty Executives Select Taylor Mill, KY	240.00
35.	Bradley Realty	CENTURY 21 Bradley Realty, Inc. Fort Wayne, IN	239.48

	NAME	COMPANY	2020 SIDES
36.	Kyrstin Frate	Keller Williams Realty Clarksville, TN	238.00
37.	Kevin Mills	CENTURY 21 The Harrelson Group North Myrtle Beach, SC	232.00
38.	Ronnie Glomb	Your Town Realty Morristown, NJ	231.00
39.	Michael Kenduck	CENTURY 21 American Homes Syosset, NY	229.80
40.	Joel Barber	CENTURY 21 The Harrelson Group Myrtle Beach, SC	226.00
41.	Justin Ippoliti	Shorewest Realtors Greenfield, WI	223.70
42.	Edna Kimble	CENTURY 21 Wright Real Estate Tahlequah, OK	221.50
43.	Joe Schroder	RE/MAX Realty One Kokomo, IN	212.00
43.	Christine McConnaughay	Realty Executives McConnaughay Yuma, AZ	212.00
45.	Katie Pilkinton	MarMac Real Estate Florence, AL	211.50
46.	Joel Carson	Utah Real Estate Cottonwood Heights, UT	211.00
47.	Ryan Smith	RE/MAX Properties Western Springs, IL	209.50
48.	Jeremy Tucker	RE/MAX Centerstone Avon, IN	209.00
48.	Jennifer Davis	ERA Realty Center Cedar City, UT	209.00
50.	Penny Crick	ERA First Advantage Realty, Inc. Evansville, IN	205.00
51.	Dexter Hubbard	RE/MAX Mountain Properties Murphy, NC	204.00
51.	Craig Wittenberg	Berkshire Hathaway HomeServices Michigan Real Estate Centreville, MI	204.00
53.	Amanda Bell	At Home Realty Ashland City, TN	201.00
54.	Cherry Ruffino	Coldwell Banker Apex, Realtors College Station, TX	198.00
55.	Libby Sosinski-Souillard	Keller Williams Realty Pittsburgh, PA	196.00

	NAME	COMPANY	2020 SIDES
56.	Chad Schwendeman	EXIT Lakes Realty Premier Baxter, MN	195.33
57.	Gina Gargeu	CENTURY 21 Downtown Baltimore, MD	194.50
58.	Stephanie Vitacco	Keller Williams Realty Encino, CA	193.50
59.	Stephannie Wilson	Schuler Bauer Real Estate ERA Powered New Albany, IN	192.35
60.	Julie Thompson	RE/MAX Farm & Home Mountain Grove, MO	192.00
61.	Nathan Stillwell	john greene Realtor Naperville, IL	191.17
62.	Bryan Hossack	RE/MAX Freedom Victorville, CA	190.00
63.	Meghan O. Clarkson	Long & Foster Real Estate, Inc. Chincoteague Island, VA	188.05
64.	Kelly Kelley	RE/MAX Leading Edge Galveston, TX	188.00
64.	Bruno Arapovic	HomeSmart Phoenix, AZ	188.00
64.	Farris Tarazi	EXP Realty of California, Inc Lancaster, CA	188.00
64.	Paul Saperstein	eXp Realty Delray Beach, FL	188.00
68.	Scott Morrison	CENTURY 21 Sweyer & Associates Jacksonville, NC	187.15
69.	Jamie Wong	RE/MAX Fine Properties Flagstaff, AZ	186.33
70.	Marc Austin Highfill	EXIT First Realty (Richmond/Glen Allen) Glen Allen, VA	185.96
71.	Melissa Palmer	Real Living Brokers Realty Group Warren, OH	185.00
72.	Gerald Hayes	RE/MAX Anchor Realty Punta Gorda, FL	184.00
73.	Geraldine Andolina	CENTURY 21 Winklhofer Grand Island, NY	179.50
74.	Pamela Price	RE/MAX Coast and Country Laurel, DE	179.00
75.	Mark Abdel	RE/MAX Advantage Plus Savage, MN	178.00

	NAME	COMPANY	2020 SIDES
75.	Ray A. Young	Dickerson & Nieman Realtors Rockford, IL	178.00
77.	Anastasia Riley	Coldwell Banker Realty Frisco, TX	177.00
78.	Adam Kaufman	Howard Hanna Real Estate Services Pepper Pike, OH	176.00
78.	Dennis Estep	ERA Sellers & Buyers Real Estate El Paso, TX	176.00
80.	David Beach	RE/MAX Community Williamstown, NJ	174.00
80.	Justino Arroyo	RE/MAX Unlimited Real Estate Whitehall, PA	174.00
82.	John Farrell	EXIT Realty Homeward Bound Vestal, NY	173.96
83.	Brian Klingel	Coldwell Banker Schmidt, Realtors Grand Haven, MI	173.60
84.	Corey Gilmore	Capstone Realty Huntsville, AL	173.50
85.	Ryan White	RE/MAX Alliance Loveland, CO	173.00
86.	Ashlee McGhee	Keller Williams Realty Dallas, TX	172.00
87.	Edward Lukasik	RE/MAX Professionals Bolingbrook, IL	170.00
87.	Melissa Greer	Berkshire Hathaway HomeServices Yost & Little Realty Greensboro, NC	170.00
89.	Brody Tarter	RE/MAX Evolve Winchester, IN	168.00
90.	Kimberly Jarrard	RE/MAX Freedom Oak Hills, CA	165.00
90.	Stacey Hennessey	CENTURY 21 Affiliated Appleton, WI	165.00
90.	Laurie McCarty	Coldwell Banker Preferred Realtors Bakersfield, CA	165.00
93.	Gregory Unthank	RE/MAX On the Move Loveland, OH	164.00
94.	Anne Lusk	Lusk & Associates Sotheby's International Realty Lancaster, PA	163.25
95.	Johanna Rhoads	RE/MAX Concepts Lincoln, NE	163.00

	NAME	COMPANY	2020 SIDES
96.	Michelle Benes	RE/MAX Concepts Lincoln, NE	161.00
96.	Don Goethals	RE/MAX Extra Inc Lake Tapps, WA	161.00
98.	Charity Cox	Long & Foster Real Estate, Inc. Staunton, VA	160.61
99.	Bryan Burnett	CENTURY 21 Everest Saint George, UT	158.45
100.	Mary Phillips	CENTURY 21 J. Carter & Company Gulfport, MS	158.20
101.	Gwen Mills-Owen	CENTURY 21 Beggins Enterprises Tampa, FL	158.00
102.	Cathy Griffin	CENTURY 21 Towne & Country Salisbury, NC	157.00
103.	Chris Smith	Latter & Blum New Orleans, LA	156.00
103.	Jason Ester	RE/MAX Anchor Realty North Port, FL	156.00
103.	Alan Browne	RE/MAX of Cherry Hill Cherry Hill, NJ	156.00
103.	Matthew Ridgeway	RE/MAX Real Estate Group Charles Town, WV	156.00
103.	Beth Pirtle	RE/MAX Tri-State Muscle Shoals, AL	156.00
108.	Mary Gilbank Peterson	Shorewest Realtors Janesville, WI	155.60
109.	Darin Greear	Long & Foster Real Estate, Inc. Blacksburg, VA	155.48
110.	Matthew Hockley	RE/MAX 1st Advantage Mechanicsburg, PA	155.00
110.	Daniel Axtmann	Berkshire Hathaway HomeServices Hudson Valley Properties Lagrangeville, NY	155.00
112.	Jude Hodge	RE/MAX Coast and Country Brookings, OR	154.00
112.	Adam Dugan	Coldwell Banker Prestige Realty Johnstown, PA	154.00
112.	Darren Ducote	Coldwell Banker Schneidmiller Realty Coeur d'Alene, ID	154.00
112.	Brady Hyde	Keller Williams Realty Sioux Falls, SD	154.00

	NAME	COMPANY	2020 SIDES
112.	Khalil El-Ghoul	Glass House Real Estate Vienna, VA	154.00
117.	Laurie Lundeen	Coldwell Banker Realty Green Valley, AZ	153.30
118.	Sherida Zenger	RE/MAX Equity Provo, UT	153.00
118.	Steve Kahn	CENTURY 21 Mike Bowman, Inc. Grapevine, TX	153.00
118.	Felice Katz-Bobo	HomeSmart Professionals Lakeside, AZ	153.00
118.	Dan Alvarez	Real Living Brokers Realty Group Warren, OH	153.00
118.	Kendall Butler	F.L.I. Properties LaGrange, GA	153.00
118.	Patricia Meadows	Graceland Real Estate, Inc. Lorena, TX	153.00
118.	Mark Lee	Levin Rinke Realty Pensacola Beach, FL	153.00
125.	Nicole Readdick	Coldwell Banker Access Realty Kingsland, GA	152.25
126.	Ray Borrego	ERA Sellers & Buyers Real Estate El Paso, TX	152.00
127.	Diane Reddington	Coldwell Banker Preferred Blue Bell, PA	151.10
128.	Sherri Saad	RE/MAX Leading Edge Detroit, MI	151.00
128.	Samantha Walker	Capstone Realty Killen, AL	151.00
130.	Melissa Goldstein Tucci	Coldwell Banker West San Diego, CA	150.30
131.	Julie Bridges	RE/MAX Professionals Lawton, OK	150.00
131.	Johnny Rojas	CENTURY 21 JR Gold Team Realty Garfield, NJ	150.00
131.	Susan Gregory	Parks Brentwood, TN	150.00
134.	Greg Johnston	Keller Williams Realty Pocatello, ID	149.75
135.	James Rusch-Michener	Better Homes and Gardens Real Estate BloomTree Realty Prescott, AZ	149.22

	NAME	COMPANY	2020 SIDES
136.	Angelo Puma	Keller Williams Realty Keller, TX	149.00
136.	Matt McGraw	Cannon Cleary McGraw Oxford, MS	149.00
138.	Kim Erwin	Keller Williams Realty Corpus Christi, TX	146.40
139.	Michael Cannon	Realogics Sotheby's International Realty Seattle, WA	146.18
140.	Gwen Dowland	RE/MAX Choice Properties Gallatin, TN	146.00
140.	Beau Blankenship	Engel & Völkers 30A Beaches Santa Rosa Beach, FL	146.00
140.	John Scalia	eXp Realty, LLC Sunrise, FL	146.00
140.	Renata Greeley	Shorewest Realtors Burlington, WI	146.00
144.	Damon Heim	Coldwell Banker Network Realty Galena, IL	145.50
145.	Donnita Hill	EXIT Rocky Top Realty Cookeville Cookeville, TN	145.31
146.	Laura Sanders	RE/MAX In Motion Inc Coral Springs, FL	145.00
147.	Megan Owens	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	144.00
147.	Katie Murphy	Shorewest Realtors Greenfield, WI	144.00
149.	Connie Dornan	@properties Glenview, IL	143.00
149.	Chase Leavitt	RE/MAX Advisors Real Estate Provo, UT	143.00
149.	Nancy Montoya	CENTURY 21 Champions, Inc. Los Lunas, NM	143.00
149.	Christina Voogd	Berkshire Hathaway HomeServices Northwest Real Estate Florence, OR	143.00
149.	Brian Wilson	The Hybrid Agent, Inc. Washington, DC	143.00
154.	Amy Preister	Keller Williams Hometown Partners Wichita, KS	142.55
155.	Hugh Morrow	RE/MAX Preferred Birmingham, AL	142.00

	NAME	COMPANY	2020 SIDES
155.	Debbie Melvin	RE/MAX Exceptional Properties Mount Juliet, TN	142.00
155.	Dayv Morgan	HomeSmart Success Maricopa, AZ	142.00
155.	Nikki Lagouros	Property Collective Great Falls, VA	142.00
159.	Scott Harding	NextHome Experience Greenville, ME	141.00
160.	Tonya Jones	Berkshire Hathaway HomeServices Georgia Properties Fayetteville, GA	140.50
161.	Melanie Fink	Allen Tate Realtors Seneca, SC	140.00
161.	Robert Hoobler	RE/MAX 1st Advantage Mechanicsburg, PA	140.00
161.	Donald Fedrigon	RE/MAX of Elk Rapids Elk Rapids, MI	140.00
161.	Linda Sanderfoot	Coldwell Banker Real Estate Group Neenah, WI	140.00
161.	Morgan Jones Terry	MarMac Real Estate Decatur, AL	140.00
161.	Sara Varner	Platinum Key Real Estate, LLC Galesburg, IL	140.00
167.	Tiffiney Graham	Keller Williams Realty Columbus, GA	139.75
168.	Bubba Hunt	RE/MAX Eagle Creek Realty Statesboro, GA	139.50
168.	Greg Harrelson	CENTURY 21 The Harrelson Group Myrtle Beach, SC	139.50
170.	Sandra DuFrane	CENTURY 21 Ace Realty Appleton, WI	139.00
170.	Sylvia Bentley	ERA King Real Estate Company, Inc. Anniston, AL	139.00
172.	Vinny Steo	RE/MAX Community Real Estate Bel Air, MD	138.00
172.	Lea Chitwood	RE/MAX Power Pros Scappoose, OR	138.00
174.	Benjamin B Beaver	Coldwell Banker Legacy San Angelo, TX	137.75
175.	Cheryl Bare	CENTURY 21 New Millennium White Plains, MD	137.00

NAME	COMPANY	2020 SIDES
175. Clint Nabors	Better Homes and Gardens Real Estate Gary Greene Cypress, TX	137.00
177. Julie Corrado	Coldwell Banker Realty South Windsor, CT	136.50
178. Lori Stephan	Real Estate One Alpena, MI	136.00
178. Nikki Fanizzi	RE/MAX Trends Realty Uniontown, OH	136.00
178. Lisa McKinney	CENTURY 21 All Pro Real Estate Mount Vernon, IL	136.00
178. Christa Huffstickler	Engel & Völkers Atlanta Atlanta, GA	136.00
182. Rory Hertzberg	Coldwell Banker Realty Bradley, IL	135.80
183. Susan Fisher	Coldwell Banker Realty Bradley, IL	135.00
183. Gary Newton	RE/MAX Real Estate Professionals Lansing, MI	135.00
183. Amee Carr	CENTURY 21 Southern Star Prattville, AL	135.00
183. Christie Limpus-Hathaway	Berkshire Hathaway HomeServices Troth, REALTORS® Lancaster, CA	135.00
183. Stephanie McElroy	Keller Williams Realty Valrico, FL	135.00
188. Humera Khawaja	RE/MAX Unlimited Real Estate Whitehall, PA	134.00
188. Heidi Carver	RE/MAX Cornerstone Hermiston, OR	134.00
190. Brad Minasian	Coldwell Banker Tomlinson Boise, ID	133.33
191. Rick Prokup	Danberry Perrysburg, OH	133.00
191. Jill Graumann	RE/MAX Property Place Altus, OK	133.00
191. Cindy Martins	RE/MAX of Albany Albany, GA	133.00
191. Cindy West	RE/MAX Town & Country Ellijay, GA	133.00
191. Gary Winton	CENTURY 21 Boston & Company Amarillo, TX	133.00

	NAME	COMPANY	2020 SIDES
191.	Virginia Cleven PC	ERA Four Feathers Realty, L.C. Sierra Vista, AZ	133.00
191.	Mario Venancio	Berkshire Hathaway HomeServices Fox & Roach, REALTORS Rumson, NJ	133.00
191.	Kamil Andrukiewicz	New Haus Group LLC New Britain, CT	133.00
199.	Melinda Luntsford	ERA First Advantage Realty, Inc. Henderson, KY	132.75
200.	Kristi Idol	RE/MAX Preferred Properties Kernersville, NC	132.60
201.	Kelly Griebel	CENTURY 21 Realty Solutions Soldotna, AK	132.00
201.	Abe Safa	CENTURY 21 The Harrelson Group Myrtle Beach, SC	132.00
201.	Sheila Bailey	Keller Williams Realty Granby, CO	132.00
204.	Jay Crockett	RE/MAX Checkmate Inc Realtors Johnson City, TN	131.00
204.	Steve Miller	RE/MAX Results Goshen, IN	131.00
204.	Michelle Volkmar	RE/MAX Newport Elite Kenosha, WI	131.00
204.	Joanna Ford	Coldwell Banker Select Broken Arrow, OK	131.00
208.	Charles Commander, Jr.	CENTURY 21 Commander Realty, Inc. Panama City, FL	130.98
209.	Joseph Chemero	Coldwell Banker Realty New Milford, CT	130.80
210.	Dino Cates	EXIT Rocky Top Realty Livingston Livingston, TN	130.66
211.	Jason Amendolia	CENTURY 21 Preferred Realty, Inc. Kinnelon, NJ	130.50
212.	John Molitor	Keller Williams Realty Whitefish Bay, WI	130.10
213.	Amanda Stokes	RE/MAX Legendary Hickory, NC	130.00
213.	Nico Marasco	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	130.00
213.	Omar Ghazzawi	Keller Williams Realty Dearborn, MI	130.00

	NAME	COMPANY	2020 SIDES
213.	Kelly Spayd	Keller Williams Platinum Realty Wyomissing, PA	130.00
213.	Kathy Dessimoz	Real Living The Real Estate Group Vancouver, WA	130.00
218.	Michael McAlister	RE/MAX Executive Group Columbus, GA	129.50
219.	Wendy Benedetto	Latter & Blum Destrehan, LA	129.00
219.	Evelyn Dean	RE/MAX Elite Conway, AR	129.00
219.	Kourtnee Taylor	CENTURY 21 Platinum Properties Clarksville, TN	129.00
219.	Donna Christensen	ERA Realty Center Cedar City, UT	129.00
223.	Deanmartin Agius	RE/MAX Innovation Southgate, MI	128.00
223.	Michelle Jones	RE/MAX Legacy Group Hazard, KY	128.00
223.	Cory Parsons	CENTURY 21 Legacy Johnson City, TN	128.00
223.	Dodie Wilkins	CENTURY 21 BW Preferred, Inc. Mason City, IA	128.00
223.	Kyle Geenen	Coldwell Banker Schmidt, Realtors Holland, MI	128.00
223.	Jeff Mahler	Keller Williams Realty Worthington, OH	128.00
229.	Kenneth Bolan	RE/MAX A Bar Z Realty Coolidge, AZ	127.00
229.	Darin G. Crane	Berkshire Hathaway HomeServices Results Realty Kissimmee, FL	127.00
229.	Jonathan Coyle	HomeSmart Greenwood Village, CO	127.00
229.	Gregg Ahnemann	Keller Williams Realty Overland Park, KS	127.00
233.	Shannon Clark	CENTURY 21 Jackson Real Estate Towanda, PA	126.50
234.	Betty Blackwell	RE/MAX of Muskogee Muskogee, OK	126.00
234.	Paula Burrows	RE/MAX Premier Group Chehalis, WA	126.00

NAME	COMPANY	2020 SIDES
234. Traci Miles	CENTURY 21 Boling & Associates, Inc. Myrtle Beach, SC	126.00
234. Gregg Phillipson	Keller Williams Realty La Mesa, CA	126.00
234. Mike Moir	Moir & Company at Epic Realty Meridian, ID	126.00
234. Robert Miner	Sears Real Estate Greeley, CO	126.00
240. Wes York	Hamner Real Estate Tuscaloosa, AL	125.50
241. Jill Ogden	Coldwell Banker Timberland Properties Delhi, NY	125.25
242. Richard Leasure	Howard Hanna Real Rochester Pittsford, NY	125.20
243. Jeff Darwish	RE/MAX Team 2000 Dearborn, MI	125.00
243. Gary Kerley	RE/MAX Heritage Lees Summit, MO	125.00
243. Leighton Allen	Berkshire Hathaway HomeServices Ally Real Estate Bossier City, LA	125.00
243. Dianne Parvin	Berkshire Hathaway HomeServices Crosby Starck Real Estate Rockford, IL	125.00
243. Jennifer Briseno	eXp Realty, LLC Commerce city, CO	125.00
248. Charles Manley	Coldwell Banker Realty Columbia, SC	124.80
249. Jason Carter	RE/MAX Pride Oskaloosa, IA	124.00
249. Susie Scheuber	RE/MAX Ultimate Professionals Shorewood, IL	124.00
249. David Cobb	RE/MAX 10 New Lenox New Lenox, IL	124.00
249. Victor Englert	Crye-Leike Realtors Huntsville, AL	124.00
249. Sunni Goentzel	J.P. Weigand & Sons, Inc. Belle Plaine, KS	124.00

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Top 250 Individual Real Estate Professionals by
SALES VOLUME

	NAME	COMPANY	2020 SALES VOLUME
1.	Ben Caballero	HomesUSA.com Dallas, TX	\$2,452,541,481.00
2.	Christian Angle	Christian Angle Real Estate Palm Beach, FL	\$738,960,345.00
3.	Ralph Harvey	ListWithFreedom.com Boynton Beach, FL	\$590,362,836.00
4.	Andrew Ernemann	Aspen Snowmass Sotheby's International Realty Aspen, CO	\$540,786,490.00
5.	Craig Morris	Aspen Snowmass Sotheby's International Realty Aspen, CO	\$473,352,500.00
6.	Jade Mills	Coldwell Banker Realty Beverly Hills, CA	\$471,474,997.00
7.	Carrie Wells	Coldwell Banker Mason Morse Real Estate Aspen, CO	\$468,541,500.00
8.	Tracy Champion	Champion and Company Boston, MA	\$460,671,800.00
9.	Dana Koch	Corcoran Palm Beach, FL	\$450,475,500.00
10.	David Roberts	Royal Palm Properties Boca Raton, FL	\$407,164,778.00
11.	Suzanne Frisbie	Premier Estate Properties Palm Beach, FL	\$405,562,500.00
12.	Ginger Glass	Compass Beverly Hills, CA	\$387,850,415.00
13.	Dora Puig	Luxe Living Realty Miami Beach, FL	\$378,046,000.00
14.	Tim Allen	Coldwell Banker Realty Carmel-by-the-sea, CA	\$354,561,466.00
15.	Harald Grant	Sotheby's International Realty Southampton, NY	\$343,944,500.00

	NAME	COMPANY	2020 SALES VOLUME
16.	Santiago Arana	The Agency Los Angeles, CA	\$332,629,120.00
17.	Dina Goldentayer	Douglas Elliman Miami, FL	\$321,692,093.55
18.	Susan Breitenbach	Corcoran Bridgehampton, NY	\$319,733,999.00
19.	Jason Saphire	www.EntryOnly.com Sharon, MA	\$318,118,827.00
20.	Sandro Dazzan	The Agency Malibu, CA	\$309,956,909.00
21.	Judy Citron	Compass Menlo Park, CA	\$308,103,679.00
22.	Shana Rohde-Lynch	Compass Tiburon, CA	\$297,842,714.00
23.	Nancy Kogevinas	Berkshire Hathaway HomeServices California Properties Montecito, CA	\$296,051,825.00
24.	Jordan Cohen	RE/MAX One Westlake Village, CA	\$295,403,181.02
25.	Tim Davis	Corcoran Southampton, NY	\$291,400,500.00
26.	Joshua Flagg	Rodeo Realty, Inc. Beverly Hills, CA	\$291,384,154.00
27.	Maggie Gold Seelig	MGS GROUP REAL ESTATE LTD Cambridge, MA	\$286,492,505.00
28.	Stanley Lo	Green Banker Burlingame, CA	\$285,420,989.00
29.	Keri Nicholas	Parc Agency Menlo Park, CA	\$275,314,280.00
30.	Darlene Streit	Sotheby's International Realty Santa Fe, NM	\$263,498,309.00
31.	Cristal Clarke	Berkshire Hathaway HomeServices California Properties Montecito, CA	\$261,305,918.00
32.	Gary Pohrer	Douglas Elliman Palm Beach, FL	\$261,304,334.24
33.	George Kypreos	GK Properties Henderson, NV	\$257,235,348.00
34.	Neal Norman	Hawaii Life Hanalei, HI	\$253,873,050.00

	NAME	COMPANY	2020 SALES VOLUME
35.	Tracy McLaughlin	The Agency Larkspur, CA	\$252,755,000.00
36.	Beau Blankenship	Engel & Völkers 30A Beaches Santa Rosa Beach, FL	\$249,048,606.00
37.	David Offer	Berkshire Hathaway HomeServices California Properties Los Angeles, CA	\$245,006,534.00
38.	Christopher Karas	Launch Real Estate Paradise Valley, AZ	\$239,979,074.00
39.	Jason Oppenheim	The Oppenheim Group West Hollywood, CA	\$225,857,432.00
40.	Catherine Jones Coburn	Slifer Smith & Frampton Real Estate Bachelor Gulch, CO	\$221,893,880.00
41.	Adi Livyatan	Rodeo Realty, Inc. Sherman Oaks, CA	\$218,731,944.00
42.	Steven Shane	Compass Aspen, CO	\$218,153,383.00
43.	Michael Schultz	Corcoran East Hampton, NY	\$214,525,000.00
44.	Chris Klug	Aspen Snowmass Sotheby's International Realty Aspen, CO	\$208,809,475.00
45.	Neal Norman	Hawaii Life Hanalei, HI	\$206,354,550.00
46.	David Lillo	DPL Real Estate Cupertino, CA	\$203,711,757.00
47.	Melissa Dailey	Coldwell Banker Realty Wellesley, MA	\$201,033,975.00
48.	Jordana Leigh	Rodeo Realty, Inc. Beverly Hills, CA	\$200,083,125.00
49.	Timothy Tamura	VALIA Properties Corona del Mar, CA	\$196,175,388.00
50.	Jean Merkelbach	Engel & Völkers Lake Tahoe Zephyr Cove, NV	\$193,703,900.00
51.	Joseph Barbieri	Sotheby's International Realty Greenwich, CT	\$192,533,145.00
52.	Christopher Coleman	Compass Montauk, NY	\$192,484,000.00
53.	Todd Peter	Sotheby's International Realty Palm Beach, FL	\$190,112,500.00

	NAME	COMPANY	2020 SALES VOLUME
54.	Tara Shapiro	Pacific Sotheby's International Realty Newport Beach, CA	\$188,025,000.00
55.	Paul Benson	Engel & Völkers Park City Park City, UT	\$186,223,635.00
56.	Robert Thomson	Waterfront Properties and Club Communities Jupiter, FL	\$182,073,500.00
57.	James Heckenberg	Rodeo Realty, Inc. Beverly Hills, CA	\$182,041,683.00
58.	Ginger Martin	Sotheby's International Realty Sonoma, CA	\$181,205,000.00
59.	Leslie McElwreath	Sotheby's International Realty Greenwich, CT	\$178,441,005.00
60.	Courtney Charney	Parc Agency Menlo Park, CA	\$177,725,750.00
61.	Cyd Greer	Coldwell Banker Brokers of the Valley Saint Helena, CA	\$177,611,750.00
62.	Christopher Carr	Simple Choice Realty Lafayette Hill, PA	\$174,641,728.00
63.	Stephanie Vitacco	Keller Williams Realty Encino, CA	\$171,623,066.50
64.	Chris Deitz	William Raveis Real Estate, Mortgage & Insurance Palm Beach, FL	\$171,337,500.00
65.	Ron Wynn	Compass Santa Monica, CA	\$170,265,358.00
66.	Russell Post	Ocean Reef Club Sotheby's International Realty Key Largo, FL	\$169,192,000.00
67.	Roger Pettingell	Coldwell Banker Realty Longboat Key, FL	\$167,908,308.00
68.	Tracy Allen	Coldwell Banker Realty Honolulu, HI	\$165,566,200.00
69.	Randy Waller	W Real Estate Santa Rosa, CA	\$165,058,613.00
70.	Kathy Bridgman	Compass South Bay, CA	\$165,038,001.00
71.	Faisal Faisal Halum	Briggs Freeman Sotheby's International Realty Dallas, TX	\$162,347,585.50
72.	Joan Levinson	Realty One Group Paradise Valley, AZ	\$161,415,500.00

	NAME	COMPANY	2020 SALES VOLUME
73.	Kathryn Alphas Richlen	Coldwell Banker Realty Weston, MA	\$160,387,549.00
74.	Coco Tan	Keller Williams Realty Campbell, CA	\$157,659,793.00
75.	Dan Encell	Berkshire Hathaway HomeServices California Properties Montecito, CA	\$156,469,836.00
76.	Erika Demma	Compass Peninsula, CA	\$156,250,232.00
77.	Jody Lovell	Highlands Sotheby's International Realty Highlands, NC	\$155,861,167.00
78.	Hugh Cornish	Coldwell Banker Realty Menlo Park, CA	\$155,709,997.00
79.	Frank Sajtar	William Raveis Real Estate, Mortgage & Insurance South Naples, FL	\$154,709,000.00
80.	Matt Menard	Austin Real Estate Experts Austin, TX	\$152,325,145.00
81.	Thomas Ullrich	RE/MAX Masters Millennium Greenwood Village, CO	\$151,783,582.00
82.	Michael Rankin	TTR Sothebys International Realty Washington, DC	\$151,643,000.00
83.	Kyle Seyboth	CENTURY 21 The Seyboth Team Seekonk, MA	\$151,280,914.00
84.	Mario Venancio	Berkshire Hathaway HomeServices Fox & Roach, REALTORS Rumson, NJ	\$149,975,833.33
85.	Serena Boardman	Sotheby's International Realty New York, NY	\$149,975,000.00
86.	Tara Coveney	Coldwell Banker Realty Hingham, MA	\$147,747,162.00
87.	Dania Perry	CENTURY 21 Jim White & Associates Treasure Island, FL	\$146,261,742.76
88.	Peter Butler	Carmel Realty Company Carmel, CA	\$146,080,186.00
89.	Deborah Rieders	Corcoran Brooklyn, NY	\$146,001,900.00
90.	Billy Lovewell	London Properties Sanger, CA	\$145,535,630.00
91.	Kim Covino	Compass Boston, MA	\$145,163,134.00

	NAME	COMPANY	2020 SALES VOLUME
92.	Liz Hogan	Compass Miami, FL	\$144,427,300.00
93.	Stan Ponte	Sotheby's International Realty New York, NY	\$144,113,875.00
94.	Eric Lavey	Sotheby's International Realty Beverly Hills, CA	\$143,346,800.00
95.	Lamisse Droubi	Generation Real Estate San Francisco, CA	\$141,879,376.00
96.	Blair Chang	The Agency Beverly Hills, CA	\$141,870,500.00
97.	Chris Adlam	Vista Sotheby's International Realty Palos Verdes Estates, CA	\$141,656,692.50
98.	Kim Bibb	Villa Real Estate Newport Beach, CA	\$141,528,412.00
99.	Scott Aurich	Pacific Sotheby's International Realty Coronado, CA	\$141,339,125.00
100.	Bill Ruane	RE/MAX Estate Properties El Segundo, CA	\$141,208,500.00
101.	Rochelle Maize	Nourmand & Associates Beverly Hills, CA	\$140,540,686.00
102.	Pollena Forsman	Houlihan Lawrence Larchmont, NY	\$138,933,390.00
103.	Hillary Ryan	Compass Napa, CA	\$138,596,928.00
104.	Joujou Chawla	Compass Danville, CA	\$137,716,559.00
105.	Raziel Ungar	Compass Burlingame, CA	\$137,714,523.00
106.	Amy Deane	Moreland Properties Austin, TX	\$137,534,399.00
107.	Ronnie Glomb	Your Town Realty Morristown, NJ	\$135,737,221.31
108.	Sue Engelmann	Berkshire Hathaway HomeServices Sun Valley Properties Ketchum, ID	\$135,411,500.00
109.	Erica D. Grossman	Douglas Elliman Southampton, NY	\$134,330,029.70
110.	Kumara Wilcoxon	Kuper Sotheby's International Realty Austin, TX	\$133,218,155.31
111.	John Shroyer	Golden Gate Sotheby's International Realty San Carlos, CA	\$132,770,800.00

NAME	COMPANY	2020 SALES VOLUME
112. Michael Lapay	Summit Sotheby's International Realty Park City, UT	\$132,689,925.00
113. Neal Ward	Compass San Francisco, CA	\$132,389,862.00
114. Matilde Sorensen	Dale Sorensen Real Estate, Inc. Vero Beach, FL	\$132,031,888.00
115. Robert Kinlin	Berkshire Hathaway HomeServices Robert Paul Properties Osterville, MA	\$131,931,745.00
116. Pamela Vanatta	Steamboat Sotheby's International Realty Steamboat Springs, CO	\$131,636,695.00
117. Michael Martinez	ONE Sotheby's International Realty Coral Gables, FL	\$131,586,933.00
118. Elizabeth Daschbach	Compass Menlo Park, CA	\$130,472,000.00
119. Vicky Li	Compass Menlo Park, CA	\$128,320,714.00
120. Craig Knizek	The Agency Sherman Oaks, CA	\$128,126,250.00
121. Paul Grover	Berkshire Hathaway HomeServices Robert Paul Properties Osterville, MA	\$128,015,256.00
122. Rob Johnson	Brown Harris Stevens Greenwich, CT	\$127,632,575.00
123. Judith Profeta	Carmel Realty Company Carmel, CA	\$127,114,555.00
124. Mary Bee-Thrasher	Golden Gate Sotheby's International Realty San Carlos, CA	\$125,757,376.00
125. Ellen Mosher	Houlihan Lawrence Greenwich, CT	\$124,878,401.67
126. Jena Radnay	@properties Winnetka, IL	\$124,357,500.00
127. Robert Dullnig	Kuper Sotheby's International Realty San Antonio, TX	\$122,631,225.62
128. Nelson Gonzalez, P.A.	Berkshire Hathaway HomeServices EWM Realty Miami Beach, FL	\$121,878,521.25
129. Frank Bodenchak	Sotheby's International Realty Bridgehampton, NY	\$121,761,500.00
130. Shirley Gary	Engel & Völkers Buckhead Atlanta Atlanta, GA	\$121,216,066.00
131. Dana Trotter	Sotheby's International Realty Bridgehampton, NY	\$120,616,500.00

	NAME	COMPANY	2020 SALES VOLUME
132.	Peter Klemm	Klemm Real Estate Washington Depot, CT	\$120,100,000.00
133.	Joanne Mancuso	Houlihan Lawrence Greenwich, CT	\$119,670,875.00
134.	Rylan Jacka	Sotheby's International Realty East Hampton, NY	\$119,640,000.00
135.	Ben Lee	Coldwell Banker Realty Beverly Hills, CA	\$119,603,002.00
136.	Mark Lowham	TTR Sotheby's International Realty Washington, DC	\$119,552,200.50
137.	Adam Kaufman	Howard Hanna Real Estate Services Pepper Pike, OH	\$118,829,882.00
138.	Mike Mahlstedt	Compass Houston, TX	\$117,170,372.00
139.	Tim Wolter	HomeSmart Evergreen Mission Viejo, CA	\$117,049,960.00
140.	Julie K Back	Sibcy Cline Inc. Cincinnati, OH	\$117,025,042.12
141.	Julie Wyss	Compass Los Gatos, CA	\$117,024,128.00
142.	Gary DePersia	Corcoran East Hampton, NY	\$116,633,833.50
143.	Haleh Clapp	Compass Bellevue, WA	\$116,191,752.00
144.	Michael Harper	MGS Group Real Estate, LTD Boston, MA	\$115,834,000.00
145.	Greg Rosenwald	Compass Mercer Island, WA	\$115,683,698.00
146.	Chris Maddox	Berkshire Hathaway HomeServices Utah Properties Red Ledges Heber Valley, UT	\$115,551,763.00
147.	Laura Sweeney	Compass Houston, TX	\$115,482,593.00
148.	Richard Stearns	Compass Los Angeles, CA	\$114,378,600.00
149.	Michaela I. Keszler	Douglas Elliman Southampton, NY	\$114,187,500.00
150.	Juliette Hohnen	Douglas Elliman Beverly Hills, CA	\$114,101,974.00
151.	Nicholas French	Sereno Los Altos, CA	\$114,086,380.00

	NAME	COMPANY	2020 SALES VOLUME
152.	Sheldon Grothaus	Texas Ranch Sales, LLC Boerne, TX	\$114,072,825.00
153.	Lourdes Alatraste	Douglas Elliman Coral Gables, FL	\$114,003,500.00
154.	Paul C. Brennan	Douglas Elliman Bridgehampton, NY	\$114,002,625.00
155.	Wendy Storch	Sotheby's International Realty San Francisco, CA	\$113,541,750.00
156.	Greg Rowley	Coldwell Banker Schneidmiller Realty Coeur d'Alene, ID	\$112,492,487.50
157.	Jim Arbeed	Coldwell Banker Realty Burlingame, CA	\$112,103,500.00
158.	James Peyton	Corcoran Bridgehampton, NY	\$111,628,511.00
159.	Melissa Goldstein Tucci	Coldwell Banker West San Diego, CA	\$111,460,072.20
160.	Khalil El-Ghoul	Glass House Real Estate Vienna, VA	\$110,527,104.00
161.	Jamie Wong	RE/MAX Fine Properties Flagstaff, AZ	\$110,091,225.00
162.	Jennifer L. Kalish	Douglas Elliman New York, NY	\$109,810,414.30
163.	Ginger Weeks	RE/MAX Proadvantage II Anna, TX	\$109,782,641.00
164.	Craig Strong	Compass Toluca Lake, CA	\$109,756,042.00
165.	Dante DiSabato	William Raveis Real Estate, Mortgage & Insurance South Naples, FL	\$109,730,063.50
166.	Brian Milton	Compass Armonk, NY	\$109,252,500.00
167.	Stephanie Robinson	RealtySouth Birmingham, AL	\$109,065,053.80
168.	Lori Joyal	Compass Westerly, RI	\$108,986,650.00
169.	Daniel Casabonne	Sotheby's International Realty Sonoma, CA	\$108,389,000.00
170.	Jeff Moore	Slifer Smith & Frampton Real Estate Breckenridge, CO	\$107,389,150.00
171.	Pamela Perkins	Four Seasons Sotheby's International Realty New London, NH	\$107,325,445.00

	NAME	COMPANY	2020 SALES VOLUME
172.	Marc Roos	Sereno Los Altos, CA	\$107,140,500.00
173.	Charlie Pigott	Corcoran Brooklyn, NY	\$106,428,316.50
174.	Julie Church	Houlihan Lawrence Greenwich, CT	\$105,916,050.00
175.	David Welton	Compass Saratoga, CA	\$105,835,000.00
176.	Chase Mizell	Atlanta Fine Homes Sotheby's International Realty Atlanta, GA	\$105,730,684.00
177.	Bridget Ramey	Kuper Sotheby's International Realty Austin, TX	\$105,430,839.50
178.	Philip DeMatteo	First Team Real Estate Seal Beach, CA	\$104,395,214.00
179.	Craig Stefanoni	Berkshire Hathaway HomeServices Zack Shore, REALTORS Beach Haven, NJ	\$104,136,978.75
180.	Yvonne Yang	Compass Los Altos, CA	\$104,063,068.00
181.	John Paul Prebish	William Raveis Real Estate, Mortgage & Insurance Naples, FL	\$103,881,000.00
182.	Jessica Buchman	Corcoran Brooklyn, NY	\$103,600,245.00
183.	Carlos Alvarez	RE/MAX Total Baton Rouge, LA	\$103,359,330.00
184.	Valerie Mein	Intero - A Berkshire Hathaway Affiliate San Jose, CA	\$103,336,010.00
185.	Mary Lee	Ocean Reef Club Sotheby's International Realty Key Largo, FL	\$103,265,200.00
186.	Mark Moore	Corcoran Global Living Tahoe City, CA	\$102,953,950.00
187.	BK Bates	Houlihan Lawrence Greenwich, CT	\$102,881,500.00
188.	Gary Keshishyan	Pinnacle Estate Properties Inc. Northridge, CA	\$102,524,953.00
189.	Steve Mavromihalis	Compass Van Ness, CA	\$102,445,000.00
190.	Sherida Zenger	RE/MAX Equity Provo, UT	\$102,152,603.00
191.	Mark Lee	Levin Rinke Realty Pensacola Beach, FL	\$102,139,262.00

	NAME	COMPANY	2020 SALES VOLUME
192.	Elizabeth DeWoody	Compass Palm Beach, FL	\$102,105,500.00
193.	Martha Gundersen	Douglas Elliman Bridgehampton, NY	\$101,742,625.00
194.	Lisa Murphy	Houlihan Lawrence Rye, NY	\$101,609,724.00
195.	Doug Leibinger	Compass Aspen, CO	\$101,375,500.00
196.	Joel Carson	Utah Real Estate Cottonwood Heights, UT	\$101,280,782.00
197.	Shanna Bradley	Ansley Atlanta Real Estate Atlanta, GA	\$101,274,600.00
198.	Garrett Reuss	Aspen Snowmass Sotheby's International Realty Snowmass Village, CO	\$101,198,750.00
199.	Angela Kessel	Houlihan Lawrence Bedford, NY	\$101,165,588.30
200.	Erik Berg	Engel & Völkers Aspen Aspen, CO	\$100,558,000.00
201.	Chris Stewart	Compass East Hampton, NY	\$100,475,000.00
202.	Emil Hartonian	The Agency Calabasas, CA	\$100,372,476.50
203.	Ryan Kramer	RE/MAX Associates St George, UT	\$100,284,211.00
204.	Marcy F. Javor	Signature ONE Luxury Estates, LLC Boca Raton, FL	\$100,214,750.00
205.	Chase Leavitt	RE/MAX Advisors Real Estate Provo, UT	\$100,127,869.00
206.	Patricia Murphy	Sotheby's International Realty Los Olivos, CA	\$99,980,000.00
207.	Amanda Miller	Houlihan Lawrence Greenwich, CT	\$99,139,500.00
208.	Joseph Babajian	Rodeo Realty, Inc. Beverly Hills, CA	\$98,798,125.00
209.	Lexi Cerretti	Compass Incline Village, NV	\$97,999,500.00
210.	Eric Fischer-Colbrie	Intero - A Berkshire Hathaway Affiliate Los Altos, CA	\$97,848,250.00
211.	Negar Chevre	Berkshire Hathaway HomeServices Utah Properties Park City, UT	\$97,661,539.58

NAME	COMPANY	2020 SALES VOLUME
212. Kerrie Marzot	Sotheby's International Realty Cape Cod, MA	\$97,532,380.00
213. Huai ling Deng	Daniel Gale Sotheby's International Realty Locust Valley, NY	\$97,505,108.00
214. Eric Haskell	The Agency Malibu, CA	\$96,738,000.00
215. Amy Leicht	Coldwell Banker Tomlinson Kennewick, WA	\$95,963,790.75
216. Mike Bohnert	Compass Burlingame, CA	\$95,772,291.00
217. Michael Cannon	Realogics Sotheby's International Realty Seattle, WA	\$95,680,667.50
218. Philip Schembra	Schembra Real Estate Group Hilton Head Island, SC	\$94,793,175.00
219. Nick Sadek	Nick Sadek Sotheby's International Realty Roseville, CA	\$94,783,971.00
220. Cathy Taub	Sotheby's International Realty New York, NY	\$94,392,499.00
221. Erik Cavarra	Engel & Völkers Snowmass Snowmass Village, CO	\$94,112,640.00
222. Tyler Stewart	Vanguard Properties Mill Valley, CA	\$93,968,000.00
223. Frank Neer	Coldwell Banker Realty Cohasset, MA	\$93,562,818.00
224. Bobby Lieb	HomeSmart Phoenix, AZ	\$93,021,600.00
225. Janine Stevens	Bennion Deville Homes La Quinta, CA	\$92,675,575.00
226. Jill Levy	Golden Gate Sotheby's International Realty Napa, CA	\$92,584,500.00
227. Dustin Baker	Sotheby's International Realty Montecito, CA	\$92,551,494.00
228. Susan Gregory	Parks Brentwood, TN	\$92,246,579.00
229. Farris Tarazi	EXP Realty of California, Inc Lancaster, CA	\$92,068,412.00
230. Helena Morton	Ocean Reef Club Sotheby's International Realty Key Largo, FL	\$91,969,500.00
231. Charles Sullivan	Carriage Properties, LLC. Charleston, SC	\$91,884,920.00

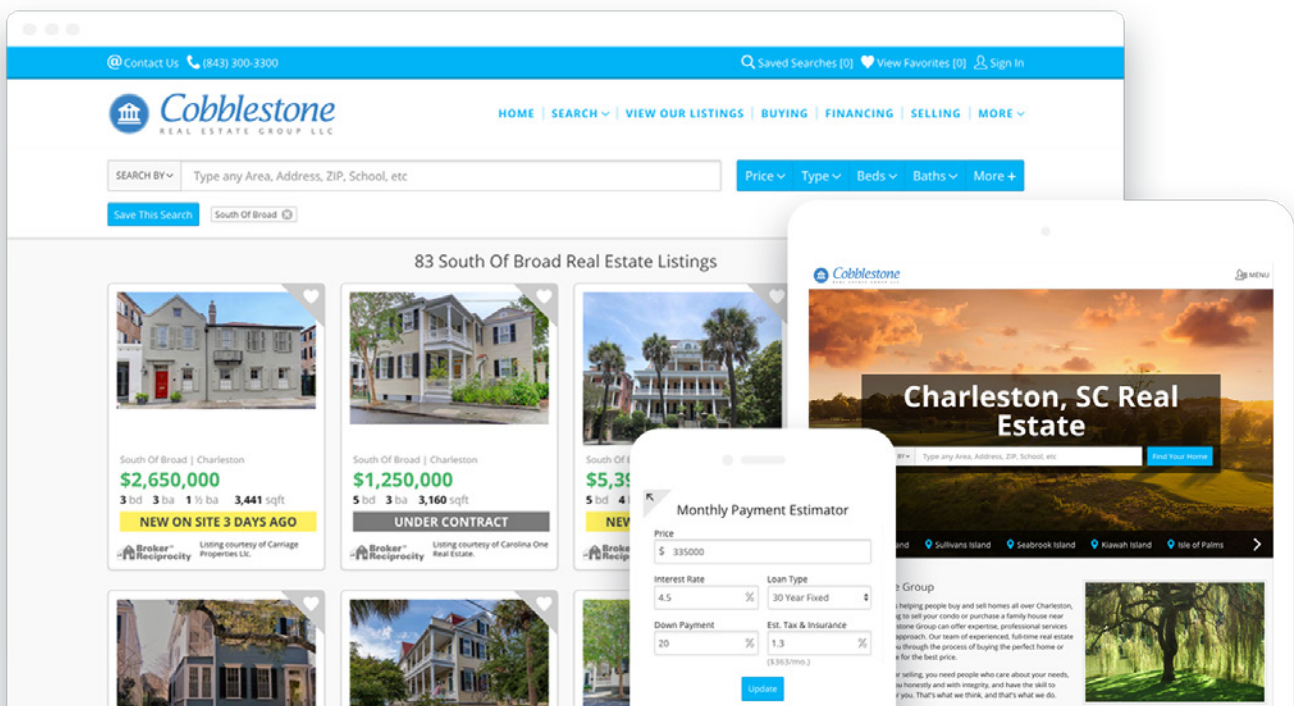
NAME	COMPANY	2020 SALES VOLUME
232. Cooper Mount	The Agency Malibu, CA	\$91,752,675.00
233. Debbie Gates	CENTURY 21 Everest Simi Valley, CA	\$91,382,750.00
234. Penelope Moore	Saunders & Associates Bridgehampton, NY	\$91,100,616.12
235. Christopher Burnside	Brown Harris Stevens Bridgehampton, NY	\$91,015,000.00
236. Kathy Beck	The Group Real Estate Fort Collins, CO	\$90,530,022.00
237. Lorraine Rotanelli	Realogics Sotheby's International Realty Seattle, WA	\$90,286,055.09
238. Kelly Weisfield	Compass Bellevue, WA	\$90,203,100.00
239. Olivia Decker	Golden Gate Sotheby's International Realty Tiburon, CA	\$90,078,500.00
240. Carey Hagglund Condy	Compass Ross, CA	\$90,052,500.00
241. John Beutler	CENTURY 21 Beutler & Associates Coeur d'Alene, ID	\$89,718,600.00
242. Andy Wong	Sereno Los Altos, CA	\$89,452,500.00
243. Shen Schulz	Sotheby's International Realty Malibu, CA	\$89,435,309.00
244. Michael Kenduck	CENTURY 21 American Homes Syosset, NY	\$88,667,138.00
245. Janet Feinberg Schindler	Sotheby's International Realty San Francisco, CA	\$88,009,568.00
246. Scott Dancer	Compass Peninsula, CA	\$87,935,000.00
247. Maggie Keats	Douglas Elliman Port Washington, NY	\$87,919,375.00
248. MJ St Jean	Compass Danville, CA	\$87,811,750.00
249. Alexandra Zhou	Morgan Real Estate San Jose, CA	\$87,777,089.00
250. Andrew Manning	Berkshire Hathaway HomeServices California Properties Sherman Oaks, CA	\$87,733,105.00

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Top Small Teams (2-5 Sales Professionals)

TRANSACTION SIDES

	NAME	COMPANY	2020 SIDES
1.	Amanda & Kyla Team	ERA All In One Realty Albany, GA	709.00
2.	Team Robert Sifrit	RE/MAX Anchor Realty Punta Gorda, FL	454.00
2.	Team Elite	Coldwell Banker Advantage Fayetteville, NC	454.00
4.	Tyler Tapley Team	Crye-Leike Realtors Memphis, TN	451.00
5.	j2 Group Inc.	Knipe Realty ERA Powered Portland, OR	444.95
6.	Monica Foster Team	eXp Realty LLC League City, TX	398.00
7.	The Kypreos Team	HomeSmart Scottsdale, AZ	378.00
8.	The Real Deal Real Estate Team	Realty Executives Exceptional Realtors Sparta, NJ	367.00
9.	The Solomon Group	Coldwell Banker Action Schofield, WI	364.75
10.	Doug Hopkins Team	Realty Executives Mesa, AZ	363.00
11.	Alex Belcher & Associates	Belcher Real Estate LLC Fredericksburg, VA	340.00
12.	KB Realty Group	Keller Williams Realty Georgetown, KY	335.00
13.	Team Wycoff	Berkshire Hathaway HomeServices Central Illinois, REALTORS® Bloomington, IL	328.00
14.	The Kurzner Group	ERA Atlantic Realty Alpharetta, GA	324.00
15.	Karen Blevins Group	Chinowth & Cohen Realtors Edmond, OK	319.00

	NAME	COMPANY	2020 SIDES
16.	40 Sails Real Estate Group	Coldwell Banker Sea Coast Advantage Jacksonville, NC	300.00
17.	The Scott Toman Team	RE/MAX Lubbock Lubbock, TX	299.55
18.	The Felicia Pavlica Team	RE/MAX Newport Elite Kenosha, WI	295.00
19.	The Wedgeworth Team	Charter One Realty Hilton Head Island, SC	293.00
20.	The Jonathan Leach Team	Keller Williams Realty Joplin, MO	286.80
21.	Blakley Branch	RE/MAX Victory + Affiliates Beavercreek, OH	285.00
22.	Fidel Batres Real Estate	Keller Williams Realty Rockford, IL	280.00
23.	Gregory Kinnear	RE/MAX Advantage Realty Ellicott City, MD	278.00
23.	The Lane Team	Bluegrass Sotheby's International Realty Lexington, KY	278.00
25.	Fermin Group	CENTURY 21 North East North Andover, MA	276.00
26.	Team Luis Ortiz	RE/MAX Partners Berwyn, IL	274.00
27.	Alisha Collins Real Estate Team	RE/MAX The Group Casper, WY	273.00
28.	The John Poltrock Team	RE/MAX Mountain Properties Murphy, NC	268.00
28.	Grant Team	RE/MAX Anchor Realty Punta Gorda, FL	268.00
30.	Robert Lange	RE/MAX At Barnegat Bay Forked River, NJ	266.00
31.	Fowler & Hall Group	Realty Executives Associates Maryville, TN	264.00
32.	The Susan Horak Team	RE/MAX Boone Realty Columbia, MO	262.00
32.	Team Stimpson	Coldwell Banker Real Estate Group Green Bay, WI	262.00
32.	The Pettrone Team	Revolution Real Estate Rochester, NY	262.00

	NAME	COMPANY	2020 SIDES
35.	The Dan Stacey Team	RE/MAX Results Eden Prairie, MN	259.00
36.	Jennifer Waguespack Group	Keller Williams Realty Baton Rouge, LA	258.40
37.	Jim Fulgenzi Sales Force	RE/MAX Professionals Springfield, IL	258.00
37.	Darda Group	Compass Cape Coral, FL	258.00
39.	The Meghan Hall Team	Keller Williams Realty Destin, FL	257.00
40.	The Grullon Team	Coldwell Banker Advantage Fayetteville, NC	256.00
41.	The Kombrink Team	RE/MAX All Pro Bloomington, IL	253.00
42.	Property Squad	Realty Executives Associates Maryville, TN	250.00
43.	The Stacy Barry Team	CENTURY 21 Scheetz Indianapolis, IN	249.00
43.	The Joseph Bograd Team	RE/MAX Elite Huntingdon Valley, PA	249.00
45.	The Dennis Schick Team	RE/MAX Alliance Denver, CO	248.00
46.	The Val Hansen Team	RE/MAX Properties Little Rock, AR	246.50
47.	Patrick Murney	MURNEY ASSOCIATES, REALTORS Springfield, MO	245.00
48.	Marilyn Kohn	RE/MAX Traders Unlimited Peoria, IL	244.00
49.	Max Lomas Team	RE/MAX Properties Ltd Newtown, PA	242.50
50.	The Tim Heimbach Team	RE/MAX Unlimited Real Estate Whitehall, PA	242.00
50.	The Lynne VanDeventer Team	Coldwell Banker Hubbell BriarWood Okemos, MI	242.00
52.	Krepline & Associates	Coldwell Banker Real Estate Group Brillion, WI	241.00
53.	Stasko & Griffis Team	Keller Williams Realty Clarksville, TN	235.00

	NAME	COMPANY	2020 SIDES
53.	Kimmel Real Estate Group	Keller Williams Realty Abilene, TX	235.00
55.	Bill Favre Team	RE/MAX Results Eden Prairie, MN	231.00
56.	The Christi Hill Real Estate Team	Keller Williams Realty Wilmington, NC	229.60
57.	Kathy Damewood Team	RE/MAX Alliance Group Sarasota, FL	229.00
58.	Janet Team	RE/MAX Executive Group Inc Elizabethtown, KY	227.00
59.	Kunal Patel Group	Coldwell Banker Heritage Beavercreek, OH	226.00
60.	The Janice Miller Team	ERA First Advantage Realty, Inc. Newburgh, IN	225.00
61.	Roberts/Salmons Team	RE/MAX Premier Realty Ocala, FL	224.00
62.	Regional Properties Group	Coldwell Banker Realty Orange, CT	223.70
63.	Kelli Lang	RE/MAX Whatcom County, Inc. Bellingham, WA	223.50

Top Medium Teams (6-10 Sales Professionals)

TRANSACTION SIDES

	NAME	COMPANY	2020 SIDES
1.	The Boehmer Team	Berkshire Hathaway HomeServices Select Properties O'Fallon, MO	735.00
2.	The Yeatman Group	Long & Foster Real Estate, Inc. Midlothian, VA	613.17
3.	Pam & Barry's Team	RE/MAX Professionals Lawton, OK	596.00
4.	The Schrader Group	The Schrader Group Brokered by EXP San Antonio, TX	582.00
5.	The Adam Flinchbaugh Team	RE/MAX Patriots York, PA	557.00
6.	The Sarah Leonard Team	RE/MAX Suburban Schaumburg, IL	546.00
7.	Lee Ann Wilkinson Group	Berkshire Hathaway HomeServices Gallo Realty Lewes, DE	537.00
8.	James Bramblett	RE/MAX Executive Group Inc Elizabethtown, KY	515.00
9.	RPP Sold Team	RE/MAX Plus Rochester, NY	510.00
10.	The Azzam Group	RE/MAX Haven Realty Cleveland, OH	482.00
10.	Tammy Heckart Real Estate	RE/MAX Concepts West Des Moines, IA	482.00
12.	AZ Properties Team	RE/MAX Preferred Professionals Kingman, AZ	443.00
13.	The Bassford Team	RE/MAX Concepts Davenport, IA	438.00
14.	The Fitts Team	RE/MAX Town & Country Canton, GA	430.00
15.	The Flanagan Group	Keller Williams Realty Joplin, MO	426.58

	NAME	COMPANY	2020 SIDES
16.	The Hyland/Schneider Team	RE/MAX Mountain Properties Prescott, AZ	426.00
17.	The Gray Group	Keller Williams Realty Tuscaloosa, AL	417.90
18.	Laricy	Americorp Ltd Chicago, IL	417.00
19.	The Jon Murray Group	Better Homes and Gardens Real Estate Big Hill Centerville, OH	399.51
20.	The David Banks Team	RE/MAX By the Bay Portland, ME	395.00
21.	Mike Wood Team	RE/MAX Professionals Reno, NV	387.00
22.	The Cindy Shetterly Team	Keller Williams Realty Florence, KY	383.60
23.	The Teel Team	RE/MAX of Corsicana Corsicana, TX	383.00
24.	The Schauble Team	Keller Williams Realty Peoria, IL	381.00
25.	Jason Whittle All Pro Team	RE/MAX Lake of the Ozarks Osage Beach, MO	380.00
25.	Team Kimbrough	RE/MAX 4000 Inc Grand Junction, CO	380.00
27.	The Brenda Wade Team	Signature Realty Associates Valrico, FL	378.00
28.	The Greg Sisson Team	RE/MAX First Choice Myrtle Beach, SC	365.00
29.	The Icon Team	Keller Williams Realty The Woodlands, TX	362.00
29.	The Short Term Shop	eXp Realty Sevierville, TN	362.00
31.	Janecek & Gedalje Group	Keller Williams Realty Lake Havasu City, AZ	354.15
32.	Kathy Garst Sales Team	RE/MAX Professionals Springfield, IL	352.00
33.	Jamie Moorman Team	Keller Williams Realty Warner Robins, GA	349.00
34.	Team Steady	RE/MAX Results Eden Prairie, MN	343.00

	NAME	COMPANY	2020 SIDES
35.	The Tammi Montgomery Team	RE/MAX Real Estate Services Bossier City, LA	338.00
35.	The Knox Team	Compass Nashville, TN	338.00
37.	The Hancock Group	RE/MAX Advantage Plus Savage, MN	333.00
37.	Hartman Home Team	Berkshire Hathaway HomeServices Fox & Roach, REALTORS Margate City, NJ	333.00
39.	The Tricoli Team	Keller Williams Realty Lake Worth, FL	329.70
40.	Premier Team	RE/MAX First Jeffersonville, IN	329.50
41.	Brace Homes	Berkshire Hathaway HomeServices Michigan Real Estate Grand Rapids, MI	329.00
42.	Selvey Team	RE/MAX Excalibur Scottsdale, AZ	328.00
43.	The Smalling Group	F.C. Tucker Company, Inc. Plainfield, IN	318.35
44.	Team Gallimore	RE/MAX Central Realty Asheboro, NC	316.00
44.	The Ron Sawyer Team	RE/MAX Prime Chesapeake, VA	316.00
46.	Laura Snyder Home Group	Keller Williams American Premier Realty Bel Air, MD	313.50
47.	Krantz & Associates	RE/MAX Lake of the Ozarks Osage Beach, MO	311.00
48.	Maureen Kile Team	Coldwell Banker Select Tulsa, OK	310.88
49.	Team Caleb Pearson	RE/MAX Fullsail Charleston, SC	310.00
49.	Ritchie Realty Group	RE/MAX Metro Plus Columbus, OH	310.00
49.	Waypost Realty with Buddy Blake	eXp Realty Wilmington, NC	310.00
52.	Champions Luxury Group	RE/MAX Champions Trinity, FL	308.00

	NAME	COMPANY	2020 SIDES
52.	The Castillo Group	Keller Williams City View San Antonio, TX	308.00
52.	Tucker Home Marketing Consultants	Tucker Home Marketing Washington, IL	308.00
55.	The Willard Group	CENTURY 21 Goodyear Green Midwest City, OK	307.00
56.	The Amy Kite Team	Keller Williams Realty Naperville, IL	306.00
57.	Team Taylor	RE/MAX Southern Homes Birmingham, AL	302.00
57.	Trent & Co	Compass Washington, DC	302.00
59.	Rowley Group	Coldwell Banker Realty Parker, CO	301.00
59.	Michelle Pais Group	Signature Realty NJ Westfield, NJ	301.00
61.	The Brost Group	RE/MAX Gallery Mequon, WI	300.00
62.	Mary Jo Potts Team	Elfant Wissahickon Realtors Philadelphia, PA	297.55
63.	Douglas Clinkenbeard	RE/MAX Executive Group Inc Elizabethtown, KY	296.00

TRANSACTION SIDES

	NAME	COMPANY	2020 SIDES
1.	The Matthews Team	RE/MAX Legends Spring, TX	1,653.00
2.	Chad Schwendeman Real Estate Group	EXIT Lakes Realty Premier Baxter, MN	869.33
3.	The Rider Elite Team	Keller Williams Realty Scottsdale, AZ	845.09
4.	ListingSpark	ListingSpark Austin, TX	843.00
5.	The Maryland & Delaware Group of Long & Foster	Long & Foster Real Estate, Inc. Salisbury, MD	749.95
6.	The House Depot Team	RE/MAX Assured Maitland, FL	677.00
7.	David Hoffman Group	Keller Williams Realty Charlotte, NC	667.63
8.	Carlile Realty & Lending	Carlile Realty & Lending Sacramento, CA	658.00
9.	The Limbird Team	Limbird Real Estate Group Rogers, AR	618.00
10.	The Bernie Gallerani Team	RE/MAX Choice Properties Hendersonville, TN	615.00
11.	Fresyes Realty Group	eXp Realty Fresno, CA	587.00
12.	Liz Hamberger Team	Keller Williams Realty York, PA	585.45
13.	The Amy Stockberger Team	Amy Stockberger Real Estate Sioux Falls, SD	581.00
14.	Graddy Real Estate	Keller Williams Realty Ozark, MO	534.00

	NAME	COMPANY	2020 SIDES
15.	Matt Smith Real Estate Group	EXP Realty St. Robert, MO	533.00
16.	Holt Homes Group	Keller Williams Realty Springfield, MO	532.50
17.	The W Home Group	Next Step Realty Timonium, MD	529.00
18.	Tiffany Holtz Real Estate Group	Coldwell Banker Real Estate Group Appleton, WI	516.00
19.	SoCal Resorts Team - Gary Doss & John Porter	Compass Big Bear Lake, CA	509.00
19.	Ryan Dallas Real Estate	Ryan Dallas Real Estate Champaign, IL	509.00
21.	The Cliff Lewis Experience	Coldwell Banker Hearthsides Allentown, PA	489.50
22.	Murdock Manwaring Co, A Real Estate Group	Keller Williams Realty Idaho Falls, ID	485.33
23.	Young Team	Keller Williams Realty Pepper Pike, OH	485.00
24.	The Briley Team	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	472.00
25.	Castro Real Estate Group	Coldwell Banker Sea Coast Advantage Hampstead, NC	464.00
26.	Armstrong Homes Group	Keller Williams Realty Ocala, FL	463.50
27.	kwELITE Columbus	Keller Williams Realty Omaha, NE	457.00
28.	Michelle Cantrell Team	MURNEY ASSOCIATES, REALTORS Springfield, MO	454.50
29.	Richard McKinney & The Results Team	Atlantic Shores Realty Expertise Port Saint Lucie, FL	454.00
30.	The Huff Group	Keller Williams Realty Overland Park, KS	447.00
31.	The Bryson Smith Team	Keller Williams Premier Realty Peoria Heights, IL	445.25

	NAME	COMPANY	2020 SIDES
32.	Klaus Team	Keller Williams Realty Mesa, AZ	442.00
33.	Jamie McMartin Group	Compass Houston, TX	440.00
34.	Mike Mulholland Team	Long & Foster Real Estate, Inc. Media, PA	439.86
35.	Neal & Neal Team	Keller Williams Realty San Antonio, TX	439.00
36.	The Christi Reece Group	The Christi Reece Group Grand Junction, CO	434.00
37.	Nancy Leslie Team	RE/MAX Marketing Specialists Spring Hill, FL	433.00
38.	The Mike Seder Group	RE/MAX The Woodlands & Spring The Woodlands, TX	432.00
39.	Roy-Miller Team	Berkshire Hathaway HomeServices Michigan Real Estate Portage, MI	429.00
40.	Ames Team	RE/MAX Associates Layton, UT	428.00
41.	The Anthony Butera Team	Keller Williams Realty Rochester, NY	422.00
42.	The Ocean's Six Group	RE/MAX Revolution Wall, NJ	421.00
43.	The RTT Home Group	RE/MAX Fine Properties Scottsdale, AZ	420.00
43.	The Treasure Davis Team	The Treasure Davis Team / eXp Colorado Springs, CO	420.00
45.	Rowack Real Estate Team	RE/MAX Platinum North Brunswick, NJ	414.00
46.	The Trisha Cook Team	Trisha Cook Team - Keller Williams Coastal Area Partners Pooler, GA	413.25
47.	Danny and Rebecca Burks Team	RE/MAX Professionals Tyler, TX	411.00
47.	The Premier Team	RE/MAX Executive Charlotte, NC	411.00
49.	Lysi Bishop Real Estate LLC	Keller Williams Realty Boise, ID	410.64

NAME	COMPANY	2020 SIDES
50. Collins Group Realty	Collins Group Realty Hilton Head Island, SC	409.00
51. The Metro Pros	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	408.00
51. Lisa Burrige & Associates Real Estate	Lisa Burrige & Associates Real Estate Casper, WY	408.00
53. The Garcia Group	My Home Group Goodyear, AZ	404.00
54. The Misty SOLDwisch Home Selling Team	Better Homes and Gardens Real Estate Innovations Indianola, IA	399.00
54. Terri Alphin Smith Team	Coldwell Banker Sea Coast Advantage Jacksonville, NC	399.00
56. Downing Team	Keller Williams Realty Columbia, SC	397.50
57. Pakulla Professionals	RE/MAX Advantage Realty Ellicott City, MD	396.00
58. Holli McCray Home Marketing Group	Keller Williams Realty Knoxville, TN	394.55
59. The Bob Colvin Team	RE/MAX Team Realtors Johnstown, PA	391.00
60. Team Kristen Schramme	Keller Williams Realty San Antonio, TX	390.85
61. The Hupman Real Estate Group	Keller Williams Realty Richmond Hill, GA	388.65
62. Indiana Home Experts	CENTURY 21 Bradley Realty, Inc. Fort Wayne, IN	385.38
63. Holly Ritchie Team	Keller Williams Realty Canfield, OH	381.00

Top Mega Teams (21+ Sales Professionals)

TRANSACTION SIDES

	NAME	COMPANY	2020 SIDES
1.	Mark Spain Real Estate	Mark Spain Real Estate Alpharetta, GA	5,647.00
2.	Place, Inc.	Keller Williams Realty Bellingham, WA	5,506.36
3.	The Robert Slack Team	Robert Slack LLC Orlando, FL	5,198.00
4.	Northrop Realty	Long & Foster Real Estate, LeadingRE Clarksville, MD	3,431.00
5.	Hergenrother Realty Group	Keller Williams Realty South Burlington, VT	3,259.89
6.	The Jason Mitchell Group	Jason Mitchell Real Estate Scottsdale, AZ	3,177.00
7.	The Laughton Team	My Home Group Peoria, AZ	3,175.00
8.	The Loken Group, Inc	Keller Williams Realty Houston, TX	2,467.95
9.	Sanders Team	Realty ONE Group Edge Woodstock, GA	2,338.00
10.	The Ashton Real Estate Group	RE/MAX Advantage Nashville, TN	2,271.00
11.	Kris Lindahl Real Estate	Kris Lindahl Real Estate Blaine, MN	2,268.00
12.	DLP Realty	DLP Realty Bethlehem, PA	2,214.00
13.	Lucido Agency	Keller Williams Realty Ellicott City, MD	2,123.00
14.	Ryan O'Neill & The Minnesota Real Estate Team	RE/MAX Advantage Plus Bloomington, MN	1,956.00

	NAME	COMPANY	2020 SIDES
15.	Watters International	Watters International Austin, TX	1,936.00
16.	The Franklin Team	eXp Realty Katy, TX	1,799.00
17.	The Rhodes Team	Berkshire Hathaway HomeServices PenFed Realty Texas Flower Mound, TX	1,748.00
18.	Kristan Cole Real Estate Network	Keller Williams Realty Wasilla, AK	1,737.26
19.	The Robert Dekanski Team	RE/MAX 1st Advantage Colonia, NJ	1,729.75
20.	The Rob Ellerman Team	ReeceNichols Real Estate Lee's Summit, MO	1,581.00
20.	Jeff Cook Real Estate	Jeff Cook Real Estate North Charleston, SC	1,581.00
22.	The Redbud Group	Keller Williams Realty Charlotte, NC	1,423.55
23.	The EZ Referral Network	Keller Williams Realty Westlake, OH	1,356.50
24.	The Flory Team	RE/MAX Universal New Caney, TX	1,351.00
25.	American Home Agents	American Home Agents Aurora, CO	1,348.00
26.	The Delhougne Team	RE/MAX Vision Chesterfield, MO	1,343.00
27.	Adam Merrick	Adam Merrick Real Estate East Peoria, IL	1,322.00
28.	The Jim Allen Group	Coldwell Banker Howard Perry and Walston Realty, Inc. Raleigh, NC	1,274.00
29.	The Heyl Group	Keller Williams Realty Austin, TX	1,157.00
30.	Matt Curtis Real Estate Team	Matt Curtis Real Estate, Inc Madison, AL	1,127.00
31.	The Reynolds Team Network	Keller Williams Realty Chantilly, VA	1,042.75
32.	Tamra Wade Team	RE/MAX Tru Buford, GA	1,005.50

	NAME	COMPANY	2020 SIDES
33.	Jose Medina & Associates - Impact Group	Keller Williams Realty Canton, OH	998.00
34.	Hughes Real Estate Group	Hughes Real Estate Group of Silvercreek Realty Eagle, ID	982.00
35.	The Wemert Group	Wemert Group Realty Orlando, FL	927.00
36.	DASH Carolina	DASH Carolina Raleigh, NC	918.00
37.	Indy Home Pros Team	RE/MAX Advanced Realty Indianapolis, IN	903.00
38.	The Duncan Duo Team	RE/MAX Dynamic Tampa, FL	900.00
39.	The Koehler Bortnick Team	ReeceNichols Real Estate Leawood, KS	883.00
40.	The Keri Shull Team	Optime Realty Arlington, VA	875.00
41.	The Erik Hatch Team	Hatch Realty Fargo, ND	866.00
42.	Debbie Ferrante Team	RE/MAX Edge Realty Canton, OH	859.50
43.	The DJ & Lindsey Team	The DJ & Lindsey Team Saint Augustine, FL	857.00
44.	Jeff Glover & Associates	Keller Williams Realty Birmingham, MI	833.00
45.	The Every Door Team	Every Door Real Estate Seattle, WA	824.00
46.	The Monzo Group	Keller Williams Realty St Clair Shores, MI	790.00
46.	Mark Dimas Team	Mark Dimas Properties Cypress, TX	790.00
48.	The Mike McCann Team	Keller Williams Realty Philadelphia, PA	782.00
49.	The Stephen Cooley Real Estate Group	Keller Williams Realty Rock Hill, SC	780.25
50.	The Samer Kuraishi Group of The ONE Street Company	The ONE Street Company Washington, DC	723.00

	NAME	COMPANY	2020 SIDES
51.	Asa Cox Homes Team	CENTURY 21 Asa Cox Homes Painesville, OH	715.00
51.	Matt O'Neill Real Estate	Matt O'Neill Real Estate Mount Pleasant, SC	715.00
53.	United Home Group	Keller Williams Realty Portland, OR	710.25
54.	Art Herling Team In Blue Bell	Long & Foster Real Estate, Inc. Blue Bell, PA	706.50
55.	The Hogan Group	The Hogan Group Real Estate Richmond, VA	692.00
56.	The Justin Landis Group	Keller Williams Realty Atlanta, GA	679.00
57.	Anderson Hicks Group	Keller Williams Realty Idaho Falls, ID	654.65
58.	Kerby & Cristina Real Estate Experts	RE/MAX Results Eden Prairie, MN	649.00
59.	The Roy Group - Team Real Estate	Keller Williams Signature Partners Wichita, KS	641.54
60.	Keaty Real Estate Team	Keaty Real Estate Lafayette, LA	635.00
61.	Best Sac Homes Group	Big Block Realty North West Sacramento, CA	632.00
62.	Levinson Real Estate Team	Levinson Real Estate Oklahoma City, OK	631.00
63.	The Lander Team	Keller Williams Realty Kingman, AZ	630.72

Top Small Teams (2-5 Sales Professionals)

SALES VOLUME

	NAME	COMPANY	2020 SALES VOLUME
1.	Branden & Rayni Williams	The Beverly Hills Estates West Hollywood, CA	\$729,214,544.00
2.	Riskin Partners Estate Group	Village Properties Montecito, CA	\$603,305,721.00
3.	Jim McCann Group	Premier Estate Properties Palm Beach, FL	\$417,541,350.00
4.	Team Foster	Compass Bellevue, WA	\$408,029,314.00
5.	Brent and Mary Gullixson	Compass Menlo Park, CA	\$380,136,000.00
6.	The Jack Binder Group	Ferguson Dechert Real Estate Avalon, NJ	\$379,952,700.00
7.	Julian Johnston Team	Corcoran Miami Beach, FL	\$350,106,500.00
8.	Own Marin	Own Marin Larkspur, CA	\$341,697,327.00
9.	Cain Group	Pacific Sotheby's International Realty Newport Beach, CA	\$337,885,776.00
10.	Shooting Star	The Clear Creek Group Jackson, WY	\$329,144,461.76
11.	Shaun Osher	CORE Group Real Estate New York, NY	\$328,688,779.00
12.	The Umansky Team	The Agency Beverly Hills, CA	\$322,463,000.00
13.	Jason Barry Team	Barry Estates Rancho Santa Fe, CA	\$313,403,852.00
14.	Laura Barry & Jim Graves	Barry Estates Rancho Santa Fe, CA	\$296,498,100.00
15.	Hatvany Team	Compass San Francisco, CA	\$294,558,000.00

	NAME	COMPANY	2020 SALES VOLUME
16.	Bond Street Partners	The Agency Beverly Hills, CA	\$290,231,500.00
17.	Marc & Sara Shevin	Berkshire Hathaway HomeServices California Properties Calabasas, CA	\$287,972,813.00
18.	Tom Evans Real Estate	Jackson Hole Sotheby's International Realty Wilson, WY	\$276,210,000.00
19.	The Stockton Group	Compass Vail, CO	\$271,181,806.00
20.	The Nancy Taylor Bubes Group	Washington Fine Properties, LLC Washington, DC	\$257,984,516.00
21.	Campbell & Prebish	William Raveis Real Estate, Mortgage & Insurance Naples, FL	\$256,118,937.75
22.	Realty Group of Jackson Hole	Jackson Hole Sotheby's International Realty Jackson, WY	\$252,451,400.00
23.	Carmenate/Duchon Team	Corcoran Miami Beach, FL	\$251,729,493.00
24.	The Iverson Team	Slifer Smith & Frampton Real Estate Edwards, CO	\$246,350,344.00
25.	The Bowen Team	RE/MAX Real Estate Group Rancho Santa Margarita, CA	\$240,701,142.00
26.	Detwiler + Wood Group	Compass Dallas, TX	\$234,972,812.00
27.	The Wedgeworth Team	Charter One Realty Hilton Head Island, SC	\$230,203,371.00
28.	The Legacy Group	Jackson Hole Sotheby's International Realty Wilson, WY	\$230,061,710.86
29.	Karen Van Arsdale	Premier Sotheby's International Realty Naples, FL	\$226,199,258.00
30.	Dreyfus Group	Golden Gate Sotheby's International Realty Palo Alto, GA	\$225,974,125.00
31.	Gray Team	Realogics Sotheby's International Realty Bellevue, WA	\$222,202,500.00
32.	Billy McNair McNair Group	Compass Menlo Park, CA	\$217,688,322.00
33.	Benoit Robinson O'Rourke	Gibson Sotheby's International Realty Wellesley, MA	\$217,220,321.00
34.	The Rosen Group	Compass Dallas, TX	\$214,203,030.00

	NAME	COMPANY	2020 SALES VOLUME
35.	Wendalin Whitman	Whitman Fine Properties Aspen, CO	\$209,016,500.00
36.	The Peterson-Calder Team	Berkshire Hathaway HomeServices Utah Properties Park City, UT	\$208,649,179.17
37.	The Joffe Group	Launch Real Estate Scottsdale, AZ	\$208,508,578.00
38.	Earls - Lappin	John R. Wood Properties Naples, FL	\$207,183,000.00
39.	Frazzano Tse Team	Compass Danville, CA	\$205,263,086.00
40.	Phil Chen Sybarite	Compass Burlingame, CA	\$200,281,700.00
41.	The Cathy Franklin Team	Corcoran New York, NY	\$195,533,520.00
42.	D'Angelo/Liguori	Premier Estate Properties Boca Raton, FL	\$194,620,500.00
43.	Gregg Lynn Team	Sotheby's International Realty San Francisco, CA	\$193,774,000.00
44.	Gail Roberts, Ed Feijo & Team	Coldwell Banker Realty Cambridge, MA	\$191,114,200.00
45.	The Kristen Meyer Team	RE/MAX Peak to Peak Winter Park, CO	\$188,598,093.32
46.	Harman, Sullivan, Rainer Team	Berkshire Hathaway HomeServices Beach Properties of Florida Santa Rosa Beach, FL	\$187,908,458.33
47.	Rixon & Cronin	Keller Williams Realty Sun Valley, ID	\$184,829,000.00
48.	Frontgate Real Estate	Frontgate Real Estate Hidden Hills, CA	\$183,980,560.00
49.	Pascal Liguori and Son	Premier Estate Properties Delray Beach, FL	\$183,030,000.00
50.	Saslove & Warwick	Douglas Elliman Aspen, CO	\$180,445,927.00
51.	The Mitchell Lynch Team	Carmel Realty Company Carmel-by-the-Sea, CA	\$180,076,957.00
52.	j2 Group Inc.	Knipe Realty ERA Powered Portland, OR	\$178,815,942.86

	NAME	COMPANY	2020 SALES VOLUME
53.	Echelberger Group	Pacific Sotheby's International Realty Newport Beach, CA	\$172,794,827.00
54.	Janice Chang Team	Douglas Elliman New York, NY	\$171,406,623.66
55.	Bernardi Group	Coldwell Banker Realty Boulder, CO	\$169,918,619.00
56.	The Kehrig Team	Coldwell Banker Realty Danville, CA	\$168,209,282.00
57.	Lindsey Harn Group	Richardson Properties San Luis Obispo, CA	\$165,896,000.00
58.	Kate McCaffrey Group	Compass Alameda, CA	\$165,362,889.00
59.	LeMieux Associates	Compass Menlo Park, CA	\$164,719,000.00
60.	The Hedgerow Team	Hedgerow Exclusive Properties Bridgehampton, NY	\$162,655,000.00
61.	Power of 4	Russ Lyon Sotheby's International Realty Scottsdale, AZ	\$161,796,827.00
62.	Applegarth + Warrin	Golden Gate Sotheby's International Realty Tiburon,	\$159,273,000.00
63.	The Lesser Kantha Team	Leslie J. Garfield & Co. Real Estate New York, NY	\$158,250,000.00

Top Medium Teams (6-10 Sales Professionals)

SALES VOLUME

	NAME	COMPANY	2020 SALES VOLUME
1.	Fridman Group	Compass Beverly Hills, CA	\$538,741,460.00
2.	The Canning Team	Sotheby's International Realty Carmel, CA	\$424,104,000.00
3.	Chin MacQuoid Fleming Harris	Berkshire Hathaway HomeServices Utah Properties Park City, UT	\$380,322,669.17
4.	Chernov Team	Keller Williams Realty Studio City, CA	\$353,081,890.00
5.	Khrista Jarvis Team	Compass Danville, CA	\$339,276,930.00
6.	Lee Ann Wilkinson Group	Berkshire Hathaway HomeServices Gallo Realty Lewes, DE	\$314,450,730.00
7.	Dana Green Team	Compass Lafayette, CA	\$309,962,952.00
8.	Kaminsky Real Estate Group	Strand Hill Properties Hermosa Beach, CA	\$288,962,779.00
9.	The Behr Team	LIV Sotheby's International Realty Greenwood Village, CO	\$268,976,487.73
10.	Team Bonneau	Ansley Atlanta Real Estate Atlanta, GA	\$266,677,214.00
11.	Spears Group	Scenic Sotheby's International Realty Destin, FL	\$261,795,795.00
12.	The Leslie Kopp Group	Long & Foster Real Estate, Inc. Bethany Beach, DE	\$260,970,568.00
13.	The Team	Jackson Hole Sotheby's International Realty Jackson, WY	\$260,812,130.00
14.	Casey Leshner	Coldwell Banker Realty Newport Beach, CA	\$250,613,750.00
15.	The Petrie Team	Compass Hamptons, NY	\$247,961,700.00

	NAME	COMPANY	2020 SALES VOLUME
16.	The David Banks Team	RE/MAX By the Bay Portland, ME	\$247,377,425.00
17.	The Yeatman Group	Long & Foster Real Estate, Inc. Midlothian, VA	\$239,716,950.70
18.	Greg Noonan & Associates	Berkshire Hathaway HomeServices California Properties La Jolla, CA	\$231,198,571.00
19.	Stroyke Properties Group	Bayside Real Estate Partners Manhattan Beach, CA	\$228,863,000.00
20.	Hartman Home Team	Berkshire Hathaway HomeServices Fox & Roach, REALTORS Margate City, NJ	\$228,351,500.00
21.	Plus Real Estate Group	Compass Beverly Hills, CA	\$227,309,500.00
22.	Everhome Real Estate	Everhome Real Estate Fremont, CA	\$223,297,858.00
23.	Graham-Faupel-Mendenhall & Associates	Jackson Hole Real Estate Associates Jackson, WY	\$222,602,723.00
24.	Trent & Co	Compass Washington, DC	\$210,000,000.00
25.	The Carrie Chiang Team	Corcoran New York, NY	\$209,765,555.00
26.	Mike Wood Team	RE/MAX Professionals Reno, NV	\$208,541,913.00
27.	The Senada Adzem Team	Douglas Elliman Boca Raton, FL	\$205,069,132.29
28.	KMS Partners	Compass Westport, CT	\$204,294,801.00
29.	Laricy	Americorp Ltd Chicago, IL	\$202,910,350.00
30.	Calcagno & Hamilton	Berkshire Hathaway HomeServices California Properties Montecito, CA	\$201,649,672.00
31.	Michelle Pais Group	Signature Realty NJ Westfield, NJ	\$196,792,000.00
32.	Butch Haze Team	Compass San Francisco, CA	\$188,578,435.00
33.	Bross Chingas Bross Team	Coldwell Banker Realty Westport, CT	\$188,523,963.00
34.	The Joyce Rey Team	Coldwell Banker Realty Beverly Hills, CA	\$187,826,788.00

	NAME	COMPANY	2020 SALES VOLUME
35.	Alan Shafran	Shafran Realty Group Carlsbad, CA	\$185,842,505.00
36.	The Enzo Morabito Team	Douglas Elliman Westhampton Beach, NY	\$184,744,702.05
37.	Smith & Berg Partners	Compass Los Angeles, CA	\$183,274,180.00
38.	PS Properties	Bennion Deville Homes Palm Springs, CA	\$183,189,440.00
39.	Maxine & Marti Gellens	Berkshire Hathaway HomeServices California Properties La Jolla, CA	\$182,651,316.00
40.	Patty Dwyer Group	Compass Burlingame, CA	\$182,124,059.00
41.	Anthony Marguleas	Amalfi Estates Pacific Palisades, CA	\$180,072,290.00
42.	The Schrader Group	eXp Realty San Antonio, TX	\$180,000,000.00
43.	Strock Real Estate	Strock Real Estate, Inc. Aptos, CA	\$178,147,624.00
44.	Sternsmith Group	Compass Burlingame, CA	\$175,016,312.00
45.	The Goodhart Group	Compass Alexandria, VA	\$173,422,825.00
46.	Real Estate 38	Real Estate 38 San Jose, CA	\$172,946,368.00
47.	Mike Johnson Group	Compass Los Angeles, CA	\$172,425,650.00
48.	The Atlantic Team	Douglas Elliman East Hampton, NY	\$171,593,625.15
49.	The Perry-Miller Streiff Group	Ebby Halliday Companies - Dave Perry-Miller Real Estate Dallas, TX	\$169,445,735.00
50.	Own Real Estate	Own Real Estate Millbrae, CA	\$167,469,368.00
51.	Generation Real Estate	Generation Real Estate San Francisco, CA	\$165,443,444.00
52.	Oldham Group	Compass Los Gatos, CA	\$165,205,600.00
53.	The Hustis Jovanovic Team	Compass New York City, NY	\$163,377,000.00

	NAME	COMPANY	2020 SALES VOLUME
54.	Donahue Maley Burns Team	Compass Wellesley, MA	\$162,747,538.00
55.	Bennion Snyder Team	Compass Seattle, WA	\$162,255,900.00
56.	The Marely Group	Compass San Diego, CA	\$160,835,914.00
57.	C+K Wisner Real Estate Team	Compass Los Angeles, CA	\$158,957,022.00
58.	The Short Term Shop	eXp Realty Sevierville, TN	\$158,074,845.00
59.	Team Blair Tahoe	Compass Tahoe City, CA	\$157,610,463.00
60.	The Banner Team	Long & Foster Real Estate, Inc. Bethesda, MD	\$157,179,001.00
61.	The Fitts Team	RE/MAX Town & Country Canton, GA	\$156,782,606.50
62.	The Renee White Team	Keller Williams Realty Walnut Creek, CA	\$155,721,433.00
63.	The P&rtners	Compass Washington, DC	\$155,499,596.00

Top Large Teams (11-20 Sales Professionals)

SALES VOLUME

	NAME	COMPANY	2020 SALES VOLUME
1.	The Jills Zeder Group	Coldwell Banker Realty Miami Beach, FL	\$1,236,209,596.00
2.	K2 Team	K2 Realty North Palm Beach, FL	\$679,230,847.00
3.	Chris Cortazzo	Compass Malibu, CA	\$645,693,150.00
4.	The Altman Brothers Team	Douglas Elliman Los Angeles, CA	\$583,894,263.40
5.	Alexander Team	Douglas Elliman New York, NY	\$563,931,015.02
6.	The Tse Group	Intero - A Berkshire Hathaway Affiliate Saratoga, CA	\$560,821,758.00
7.	The Matthews Team	RE/MAX Legends Spring, TX	\$439,466,169.00
8.	The Hudson Advisory Team	Compass New York, NY	\$425,549,512.00
9.	Sally Forster Jones Group	Compass Beverly Hills, CA	\$424,731,073.00
10.	Dawn McKenna Group	Coldwell Banker Realty Hinsdale, IL	\$374,754,170.00
11.	Caskey & Caskey and Associates	Strand Hill Properties Manhattan Beach, CA	\$348,797,606.00
12.	The Troyer Group	Intero - A Berkshire Hathaway Affiliate Los Altos, CA	\$344,950,813.00
13.	McKown Weinstein Associates	Compass Los Angeles, CA	\$339,415,000.00
14.	The Rider Elite Team	Keller Williams Realty Scottsdale, AZ	\$331,146,300.60

	NAME	COMPANY	2020 SALES VOLUME
15.	Leavitt McIntosh Team	Douglas Elliman Palm Beach, FL	\$305,516,791.47
16.	Daftarian Group	Luxe Real Estate Corona del Mar, CA	\$303,038,855.00
17.	Lowe Group Chicago	Compass Chicago, IL	\$298,025,027.00
18.	Pine Acres Realty	Pine Acres Realty Chatham, MA	\$273,139,900.00
19.	Lysi Bishop Real Estate LLC	Keller Williams Realty Boise, ID	\$269,537,901.00
20.	Tracy Do Team	Compass Pasadena, CA	\$268,927,057.00
21.	The Aguayo Team	Brown Harris Stevens Development Marketing Brooklyn, NY	\$267,521,020.00
22.	The Walt Danley Group	Walt Danley Christie's International Real Estate Paradise Valley, AZ	\$263,702,796.00
23.	The Mike Seder Group	RE/MAX The Woodlands & Spring The Woodlands, TX	\$257,668,338.50
24.	The Robin Gordon Group	Berkshire Hathaway HomeServices Fox & Roach, REALTORS Haverford, PA	\$243,685,458.33
25.	ListingSpark	ListingSpark Austin, TX	\$236,314,325.00
26.	Jenn Smira Team	Compass Washington, DC	\$233,741,877.00
27.	SoCal Resorts Team - Gary Doss & John Porter	Compass Big Bear Lake, CA	\$233,106,526.00
28.	Wydler Brothers	Compass Washington, DC	\$232,918,093.00
29.	The Gonnella Team	Weichert Realtors Short Hills, NY	\$229,104,698.00
30.	Chad Schwendeman Real Estate Group	EXIT Lakes Realty Premier Baxter, MN	\$223,362,044.65
31.	The RTT Home Group	RE/MAX Fine Properties Scottsdale, AZ	\$220,085,632.13
32.	Collins Group Realty	Collins Group Realty Hilton Head Island, SC	\$214,084,136.00

	NAME	COMPANY	2020 SALES VOLUME
33.	The Jon Grauman Team	The Agency Beverly Hills, CA	\$211,387,712.00
34.	The Holly Parker Team	Douglas Elliman New York, NY	\$210,736,497.60
35.	The Bernie Gallerani Team	RE/MAX Choice Properties Hendersonville, TN	\$205,589,607.00
36.	The Grant Group	Coldwell Banker Realty Naples, FL	\$202,969,765.00
37.	Mandy and David Team	Compass Washington, DC	\$199,404,541.00
38.	The Heather Harrison Team	Compass Scarsdale, NY	\$198,722,919.00
39.	The Gunderman Group	Keller Williams Realty Oakland, CA	\$196,391,592.00
40.	The W Home Group	Next Step Realty Timonium, MD	\$193,380,950.80
41.	Carlile Realty & Lending	Carlile Realty & Lending Sacramento, CA	\$190,744,415.00
42.	Room Real Estate	Room Real Estate Santa Cruz, CA	\$190,192,953.00
43.	Zia Group	Keller Williams Realty Santa Barbara, CA	\$189,611,720.00
44.	Michelle Thomas	Premier Sotheby's International Realty Marco Island, FL	\$189,516,150.00
45.	R J Soens Group	Long & Foster Real Estate, Inc. Avalon, NJ	\$188,059,399.00
46.	Carswell and Associates	Douglas Elliman Beverly Hills, CA	\$187,933,434.00
47.	David Hoffman Group	Keller Williams Realty Charlotte, NC	\$187,425,033.20
48.	The Maryland & Delaware Group of Long & Foster	Long & Foster Real Estate, Inc. Salisbury, MD	\$186,611,142.00
49.	Mary Cheatham King Real Estate	Keller Williams Realty Morehead City, NC	\$185,509,416.10
50.	The Raines Group	HER Realtors New Albany, OH	\$183,366,258.00

	NAME	COMPANY	2020 SALES VOLUME
51.	Fresyes Realty Group	eXp Realty Fresno, CA	\$183,000,000.00
52.	Emily Sachs Wong	@properties Chicago, IL	\$178,563,148.26
53.	The Richard Schulman Team	Keller Williams Realty Santa Monica, CA	\$175,900,036.00
54.	The Oldendorp Group	Compass Short Hills, NJ	\$175,000,000.00
55.	Griffith Home Team	RE/MAX Professionals Highlands Ranch, CO	\$174,642,742.00
56.	Nancy Leslie Team	RE/MAX Marketing Specialists Spring Hill, FL	\$173,894,674.81
57.	The Sky Group	Long & Foster Real Estate, Inc. Bethesda, MD	\$173,476,382.00
58.	Private Client Group	Russ Lyon Sotheby's International Realty Scottsdale, AZ	\$168,440,342.75
59.	Pakulla Professionals	RE/MAX Advantage Realty Ellicott City, MD	\$165,843,888.00
60.	Lily Campbell Team	First Team Real Estate Huntington Beach, CA	\$164,418,953.00
61.	The Ruiz Group	Keller Williams Realty Carmel, CA	\$163,435,174.00
62.	Santana Properties Team	Keller Williams Realty Cambridge, MA	\$160,227,133.00
63.	Jody Clegg Team	Compass Los Angeles, CA	\$159,595,448.00

Top Mega Teams (21+ Sales Professionals)

SALES VOLUME

	NAME	COMPANY	2020 SALES VOLUME
1.	Place, Inc.	Keller Williams Realty Bellingham, WA	\$2,144,642,114.00
2.	The Robert Slack Team	Robert Slack LLC Orlando, FL	\$1,491,778,223.00
3.	Northrop Realty	Long & Foster Real Estate, LeadingRE Clarksville, MD	\$1,476,659,398.00
4.	Mark Spain Real Estate	Mark Spain Real Estate Alpharetta, GA	\$1,447,234,473.00
5.	The Jason Mitchell Group	Jason Mitchell Real Estate Scottsdale, AZ	\$1,370,097,135.00
6.	The Laughton Team	My Home Group Peoria, AZ	\$1,008,437,857.15
7.	Hergenrother Realty Group	Keller Williams Realty South Burlington, VT	\$954,759,012.10
8.	Lucido Agency	Keller Williams Realty Ellicott City, MD	\$890,609,897.30
9.	The Ashton Real Estate Group	RE/MAX Advantage Nashville, TN	\$831,887,298.09
10.	The Smith Group	Coldwell Banker Realty Newport Beach, CA	\$671,748,889.00
11.	The Loken Group, Inc	Keller Williams Realty Houston, TX	\$664,478,721.20
12.	Aaron Kirman Group	Compass Beverly Hills, CA	\$661,192,712.00
13.	Sanders Team	Realty ONE Group Edge Woodstock, GA	\$654,031,441.13
14.	The Robert Dekanski Team	RE/MAX 1st Advantage Colonia, NJ	\$648,449,735.49
15.	NWG	Compass Seattle, WA	\$638,000,000.00

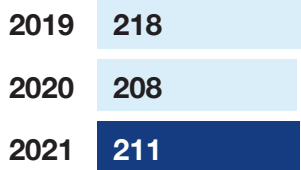
	NAME	COMPANY	2020 SALES VOLUME
16.	Kris Lindahl Real Estate	Kris Lindahl Real Estate Blaine, MN	\$629,076,547.00
17.	Ryan O'Neill & The Minnesota Real Estate Team	RE/MAX Advantage Plus Bloomington, MN	\$606,249,002.00
18.	The Franklin Team	eXp Realty Katy, TX	\$603,928,038.00
19.	The Rhodes Team	Berkshire Hathaway HomeServices PenFed Realty Texas Flower Mound, TX	\$596,064,136.49
20.	The Jim Allen Group	Coldwell Banker Howard Perry and Walston Realty, Inc. Raleigh, NC	\$569,125,959.69
21.	The Keri Shull Team	Optime Realty Arlington, VA	\$564,159,189.27
22.	Halton Pardee & Partners	Halton Pardee & Partners Venice, CA	\$553,033,731.00
23.	Watters International	Watters International Austin, TX	\$537,744,479.00
24.	The Rob Ellerman Team	ReeceNichols Real Estate Lee's Summit, MO	\$532,956,680.00
25.	The Stanfield Group	Pacific Sotheby's International Realty Huntington Beach, CA	\$530,068,928.00
26.	The Reynolds Team Network	Keller Williams Realty Chantilly, VA	\$489,839,086.10
27.	Kristan Cole Real Estate Network	Keller Williams Realty Wasilla, AK	\$472,136,208.50
28.	American Home Agents	American Home Agents Aurora, CO	\$469,268,987.00
29.	The Every Door Team	Every Door Real Estate Seattle, WA	\$466,616,262.00
30.	Real Estate Experts	Real Estate Experts Campbell, CA	\$462,165,401.00
31.	DLP Realty	DLP Realty Bethlehem, PA	\$458,298,000.00
32.	Ivan Sher Group	Berkshire Hathaway HomeServices Nevada Properties Las Vegas, NV	\$443,943,757.00
33.	The Heyl Group	Keller Williams Realty Austin, TX	\$432,105,279.00

	NAME	COMPANY	2020 SALES VOLUME
34.	The Flory Team	RE/MAX Universal New Caney, TX	\$429,167,223.73
35.	Jeff Cook Real Estate	Jeff Cook Real Estate North Charleston, SC	\$417,484,396.00
36.	The Redbud Group	Keller Williams Realty Charlotte, NC	\$401,142,360.50
37.	The Koehler Bortnick Team	ReeceNichols Real Estate Leawood, KS	\$400,052,018.00
38.	TeamBuilder KW	Keller Williams Realty Kirkland, WA	\$389,777,570.00
39.	Hughes Real Estate Group	Hughes Real Estate Group of Silvercreek Realty Eagle, ID	\$368,124,759.08
40.	Stephanie Younger Group	Compass Los Angeles, CA	\$357,694,888.00
41.	The Mike Brown Group	The Mike Brown Group Meridian, ID	\$356,406,685.78
42.	The Mike McCann Team	Keller Williams Realty Philadelphia, PA	\$356,154,985.50
43.	Beer Home Team	Beer Home Team San Diego, CA	\$336,822,615.00
44.	Tamra Wade Team	RE/MAX Tru Buford, GA	\$326,082,926.19
45.	The Samer Kuraishi Group of	The ONE Street Company The ONE Street Company Washington, DC	\$325,838,925.00
46.	The Delhougne Team	RE/MAX Vision Chesterfield, MO	\$321,992,799.67
47.	Art Herling Team In Blue Bell	Long & Foster Real Estate, Inc. Blue Bell, PA	\$314,701,426.00
48.	The Carroll Group	Compass Miami, FL	\$308,000,000.00
49.	The EZ Referral Network	Keller Williams Realty Westlake, OH	\$307,640,202.20
50.	Al Filippone Associates	William Raveis Real Estate, Mortgage & Insurance Southport, CT	\$306,505,752.14
51.	Matt O'Neill Real Estate	Matt O'Neill Real Estate Mount Pleasant, SC	\$301,894,169.00

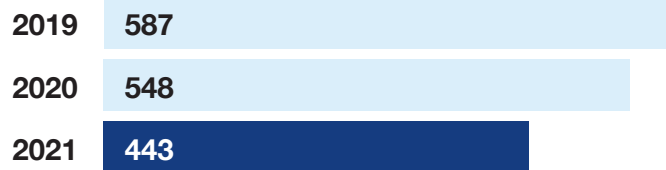
	NAME	COMPANY	2020 SALES VOLUME
52.	Debbie Dogrul Associates	Long & Foster Real Estate, Inc. Fairfax, VA	\$299,702,210.07
53.	The Suarez Team	Keller Williams Realty Marina del Rey, CA	\$284,062,015.00
54.	Matt Curtis Real Estate Team	Matt Curtis Real Estate, Inc Madison, AL	\$283,071,631.04
55.	The Wemert Group	Wemert Group Realty Orlando, FL	\$282,513,788.00
56.	Sibbach Team	Sibbach Team at eXp Realty Scottsdale, AZ	\$276,365,025.00
57.	DASH Carolina	DASH Carolina Raleigh, NC	\$275,478,240.00
58.	Jennifer Young Team	Keller Williams Realty Chantilly, VA	\$268,399,252.30
59.	Whissel Realty Group	eXp Realty San Diego, CA	\$267,417,553.66
60.	Best Sac Homes Group	Big Block Realty North West Sacramento, CA	\$262,811,977.10
61.	Malfer & Associates	ReeceNichols Real Estate Leawood, KS	\$260,943,712.00
62.	The Justin Landis Group	Keller Williams Realty Atlanta, GA	\$256,531,461.10
63.	The Kittle Team	Kittle Real Estate Fort Collins, CO	\$256,275,107.56

THE THOUSAND

Individuals by Sides (Average)



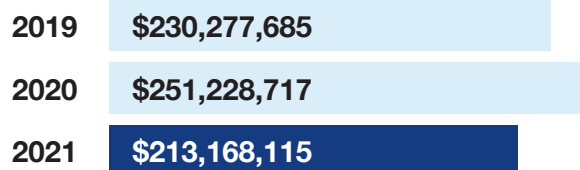
Teams by Sides (Average)



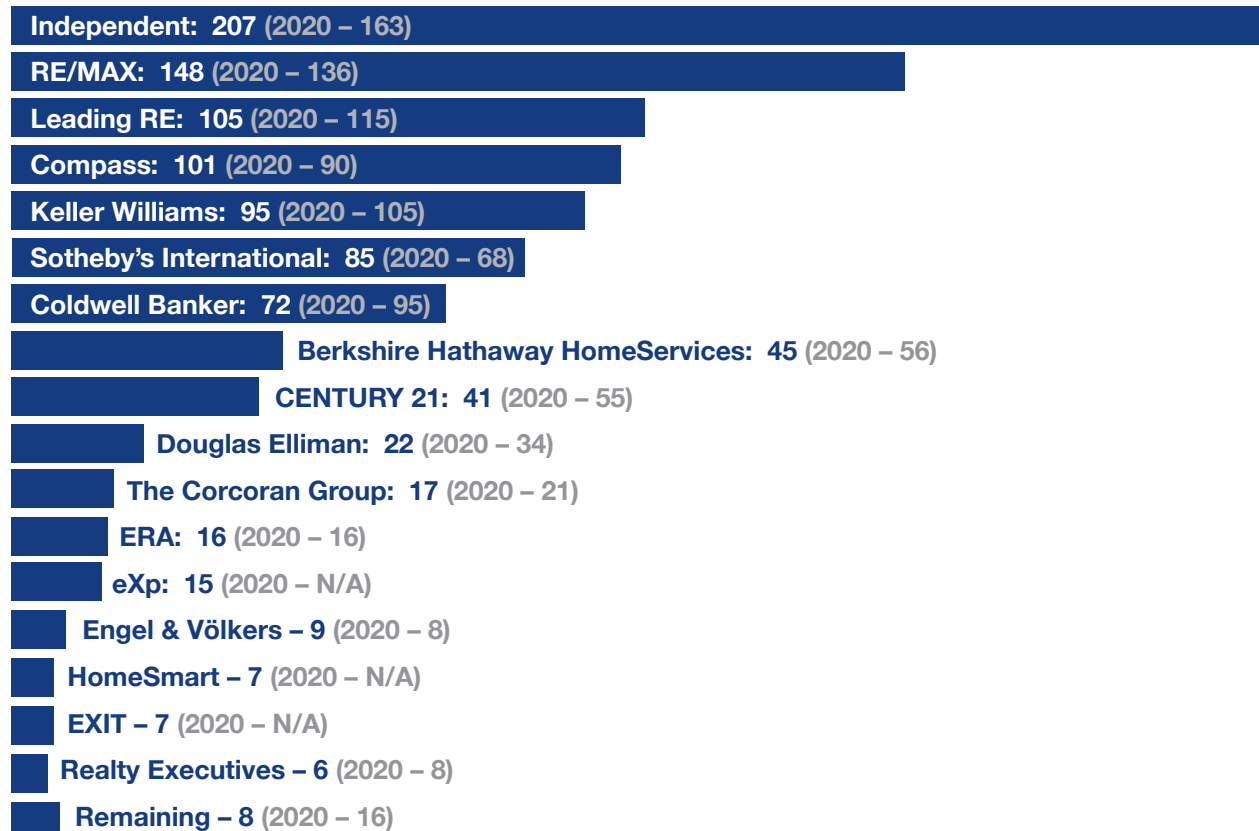
Individuals by Volume (Average)



Teams by Volume (Average)



Brand Breakdown - Number of Individuals/Teams



Top 10 in Total Volume by Brand

BRAND	VOLUME
Independent	\$25,849,834,330 (2020 - \$23,671,389,215)
Compass	\$20,592,002,388 (2020 - \$15,999,088,575)
LeadingRE	\$13,209,487,638 (2020 - \$9,290,107,521)
Keller Williams	\$4,741,283,794 (2020 - \$8,126,539,057)
Sotheby's International	\$12,219,594,628 (2020 - \$7,579,811,817)
Coldwell Banker	\$7,899,802,238 (2020 - \$5,843,885,568)
Douglas Elliman	\$6,090,378,484 (2020 - \$5,512,504,133)
RE/MAX	\$5,530,576,425 (2020 - \$5,329,421,090)
Berkshire Hathaway HomeServices	\$4,762,988,129 (2020 - \$3,656,107,316)
The Corcoran Group	\$2,970,516,823 (2020 - \$2,680,572,242)

Top Ten Average Sales Price From Volume Leaders

NAME	COMPANY	AVERAGE SALES PRICE
Harald Grant	Sotheby's International Realty	\$19,161,253
Chris Deitz	William Raveis Real Estate	\$19,037,500
Cooper Mount	The Agency	\$15,292,112
Janice Chang Team	Douglas Elliman	\$12,907,125
Plus Real Estate Group	Compass	\$12,628,306
Maggie Gold Seelig	MGS Group Real Estate LTD	\$12,456,196
Carrie Wells	Coldwell Banker Mason Morse Real Estate	\$12,169,909
Branden & Rayni Williams	The Beverly Hill Estates	\$12,153,756
Craig Morris	Aspen Snowmass Sotheby's International Realty	\$11,406,084
Andrew Ernemann	Aspen Snowmass Sotheby's International Realty	\$11,306,758

Top States Represented by The Thousand

TRANSACTIONS: This year Texas jumps to the Top Spot

VOLUME: Colorado jumped two spots to #4

